



# **Ulip Fund**

**Annual Fund Performance** 

March 2018 Edition





#### Month gone by - A snapshot

Global equity markets remained weak for the second consecutive month amid rising risk-off sentiments in the wake of global trade war fears. While developed market index fell by 3.3%, the emerging market index fell by 2.7%. Indian equity market also declined, with negative domestic developments adding to the woes. Domestic fixed income market, however, rallied significantly last month, largely on account of reduction in government borrowing plan for FY19 and lower-than-expected inflation print.

#### World Bank reiterates confidence in India's underlying cyclical recovery

The World Bank expects India's economy to grow at 6.7% in FY18 and accelerate to 7.3% and 7.5% in FY19 and FY20 respectively. This is largely on account of revival in industrial activity, with manufacturing sector expected to accelerate following GST implementation. India's growth in recent years has been supported by prudent macroeconomic policy, oil reforms, fiscal consolidation, higher quality of public expenditure and a stable external situation. However, sustained acceleration entails durable momentum in investments, exports and bank credit.

#### Government revamps FY19 borrowing plan

The government's borrowing calendar for H1 FY19 came as a positive surprise on amount, tenure as well as nature of the borrowing. The key announcements include 1) reduction in total borrowings for FY19 by Rs 500bn (or ~11%), 2) lower borrowing concentration in H1 FY19 (51% of total vs. historical trend of 60-65%), 3) reduced concentration in the 10-14 year segment, 4) issuance of securities in 1-4 year bucket (new category), and 5) inclusion of inflation indexed and floating rate bonds.

#### Fixed income market performance

Fixed income market rallies sharply: Demand-supply mismatch has been one of the key reasons for sell-off in fixed income market over last few months. This has been largely due to muted demand of g-secs by banks, in the wake of RBI's new accelerated NPA resolution framework. The government's revamped borrowing plan partly addresses these supply concerns. This, along with lower inflation print, led to a sharp rally in fixed income market last month. However, global cues were mixed with bond yields declining amid risk-off sentiments while crude oil prices increased further. The 10-year g-sec yield fell by 33bps to end the month at 7.4%.

Bond yields expected to remain easy in the near-term: The easing demand-supply environment is expected to keep bond yields comfortable in the near-term. However, concerns on fiscal front remain even as economic growth has been gaining traction. The key factors that may have a bearing on fixed income markets in the near-term include 1) outlook for monsoon, 2) trend of GST collections, 3) government's decision on MSP (Minimum Support Price) hikes, 4) inflation trajectory and 5) monetary policy actions by global central banks, particularly US Fed. RBI is likely to maintain status quo in the upcoming monetary policy meeting on April 5.

#### Equity market performance

Equity market declines for second consecutive month: Indian equity market declined further in March, in-line with the global market trend. This was largely led by rising global trade fears, thereby triggering risk-off sentiments. On the domestic side, increasing political uncertainty added to the market woes. The foreign institutional investors resumed buying with net inflows at US\$ 2.0bn in March while domestic flows have tapered. The Nifty and mid-cap index fell by 3.6% each in March.

Equities to trade range-bound in near-term; medium-term outlook positive: Equity markets are likely to remain range-bound in the near-term accompanied with occasional bouts of volatility. On the global front, monetary policy normalization by global central banks and increasing trade restrictions are key headwinds to equity markets in the near-term. On the positive side, corporate earnings are expected to recover meaningfully over coming quarters. This, along with expected revival in economic growth, bodes well for equity markets in the medium-term.

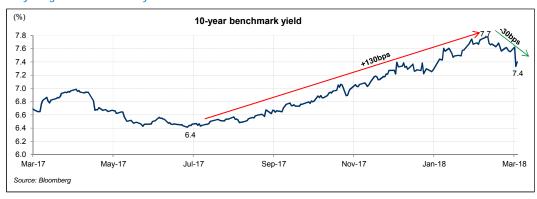
Sanjay Kumar
Chief Investment Officer

Glossary

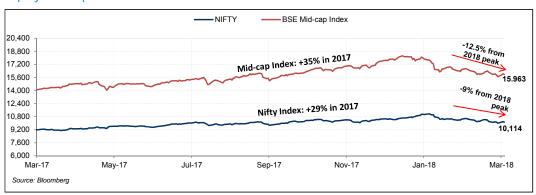


| Indicators                                      | Mar 2017 | Dec 2017 | Mar 2018 | 3 Month<br>Change | 12 Month<br>Change |
|---|----------|----------|----------|-------------------|--------------------|
| Economic indicators                             |          |          |          |                   |                    |
| Consumer Price Index (CPI) Inflation (%)        | 3.7      | 4.9      | 4.4      | -0.5              | 0.7                |
| Gross Domestic product (GDP Growth) %           | 6.8      | 6.5      | 7.2      | 0.7               | 0.4                |
| Index of Industrial Production (IIP) (%)        | 3.5      | 1.8      | 7.5      | 6                 | 4.0                |
| Brent crude oil (USD/barrel)                    | 53       | 67       | 70       | 4%                | 32%                |
| Domestic Markets                                |          |          |          |                   |                    |
| Nifty Index                                     | 9,174    | 10,531   | 10,114   | -4%               | 10%                |
| BSE Mid-cap Index                               | 14,097   | 17,822   | 15,963   | -10%              | 13%                |
| 10-year G-Sec Yield (%)                         | 6.7      | 7.3      | 7.4      | 10 bps            | 70 bps             |
| 30-year G-Sec Yield (%)                         | 7.3      | 7.6      | 7.6      | 0 bps             | 30 bps             |
| 10-year AAA PSU Corporate Bond Yield (%)        | 7.6      | 7.8      | 8.1      | 30 bps            | 50 bps             |
| Exchange rate (USD/INR)                         | 64.9     | 63.9     | 65.2     | -2%               | -1%                |
| Global Markets                                  |          |          |          |                   |                    |
| Dow Jones (U.S.)                                | 20,663   | 24,719   | 24,103   | -2%               | 17%                |
| FTSE (U.K.)                                     | 7,323    | 7,688    | 7,045    | -8%               | -4%                |
| Shanghai Stock Exchange Composite Index (China) | 3,159    | 3,307    | 3,122    | -6%               | -1%                |
| Nikkei 225 (Japan)                              | 18,909   | 22,765   | 21,031   | -8%               | 11%                |

#### 10-year government bond yield trend



#### **Equity Market performance**



Glossary





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# The time to consider Critical Illness Insurance is Now

As we celebrate world Cancer day in February, we would like to highlight insurance covers with options for critical illness. The best way to illustrate this is through an ex; Mayank Desai, a marketing executive, was diagnosed with cancer and had a long and painful recovery. While the insurance company took care of the hospital bills, Desai's family had to undergo financial stress to meet household expenses as he stayed home and recuperated.

Desai's case is by no means unique as an increasing number of people are falling prey to critical illness at younger age. At the same time, the cost of health care is rising and crippling Indian households. Keeping this scenario in mind, investing in a comprehensive health insurance plan to safeguard the interest of the family, has become imperative.

One needs to understand the structure and the benefits of different health insurance products before investing. Health insurance plans can be broadly classified in two categories, namely indemnity based and benefits based. Under an indemnity based plan the insured is paid the entire amount that he spends on medical treatment, provided it is equal to or less than the sum assured. Benefits based plans are mainly critical illness plans under which the insured can claim the entire sum assured for the treatment of a critical illness specified in the policy, irrespective of actual costs incurred.

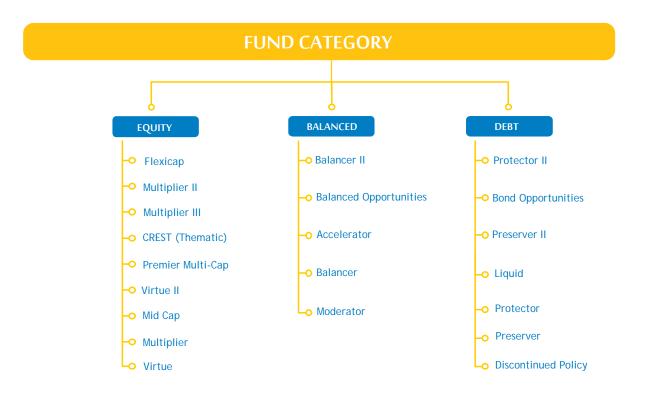
Investing in mediclaim can prove extremely useful in case of minor ailments. However, they become futile in case the insured contracts a critical illness such as cancer which demands much larger expenses over a longer term. A critical illness plan can prove extremely beneficial in this case as the lump sum received by the insured can be used to get the illness treated by best professionals. Also the sum assured, if in excess of the medical treatment, can be used to take care of the household expenses during the time of the illness.

Investors can also go for an endowment based life insurance policy from an insurer with a Critical Illness (CI) rider as it will give them a comprehensive insurance cover. This is to say that the sum assured can be claimed by the insured in case he survives through the term or by his family in case he does not. In addition, with a CI rider to the policy, the medical expenses will also be covered in case a critical illness is contracted during the term, over and above the sum assured.

In addition to providing a cover for medical expenses, health insurance products also attract tax benefits. Investing in comprehensive health insurance therefore will not only provide investor the peace of mind but also the freedom to plan their finances to meet more fundamental financial goals.









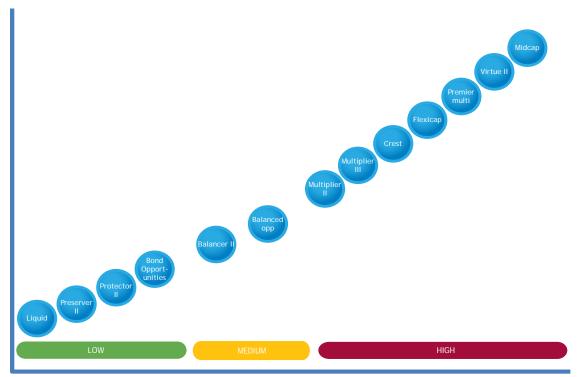
|                | Benchmark (BM)            | 1 - Ye | ar (%) | 3 - Year (%) |     | 5 - Year (%) |      |
|----------------|---------------------------|--------|--------|--------------|-----|--------------|------|
|                | Deficilitatik (DM)        | Fund   | BM     | Fund         | BM  | Fund         | BM   |
| High Risk      |                           |        |        |              |     |              |      |
| Flexi Cap      | S&P BSE 200               | 10.4   | 11.0   | 7.0          | 7.8 | 14.6         | 14.1 |
| Multiplier II  | Nifty 50                  | 9.5    | 10.2   | 4.7          | 6.0 | 11.1         | 12.2 |
| Multiplier III | Nifty 50                  | 10.6   | 10.2   | NA           | NA  | NA           | NA   |
| Virtue II      |                           | 14.8   | NA     | 9.0          | NA  | 17.4         | NA   |
| Medium Risk    |                           |        |        |              |     |              |      |
| Balancer II    | 50% CCBFI<br>50% Nifty 50 | 8.0    | 7.7    | 7.1          | 7.1 | 10.6         | 10.5 |
| Low Risk       |                           |        |        |              |     |              |      |
| Protector II   | CCBFI                     | 4.1    | 5.1    | 6.9          | 8.1 | 7.6          | 8.6  |
| Preserver II   | ISEC Mibex                | 3.3    | 5.1    | 6.3          | 8.2 | 6.8          | 8.8  |
| Liquid Fund    | CRISIL CBLO Index         | 4.8    | 6.0    | NA           | NA  | NA           | NA   |

CCBFI- CRISIL Composite Bond Fund Index

Glossary

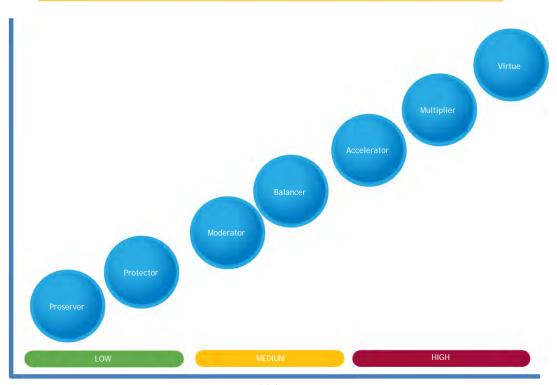
Return

#### **Open Funds -** Funds that are open for sales to new customers



Risk

#### Closed Funds - Funds that are closed for sales to new customers



Risk

Glossary

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SFIN No: ULIF01315/12/09FLEXICAPFN117

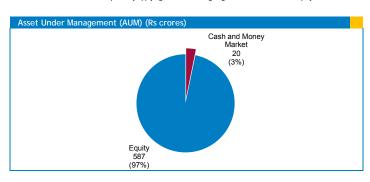
#### Flexi Cap (Open Fund)

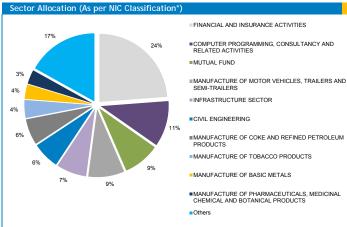
Investment Objective: To generate long-term capital appreciation from an actively managed portfolio of diversified stocks across the market capitalization spectrum.

Investment Philosophy: The fund will target 100% investments in Equities to meet the stated objectives.

| Portfolio Return |                 |                  |                |                 |                 | As on March        | 31, 2018           |
|------------------|-----------------|------------------|----------------|-----------------|-----------------|--------------------|--------------------|
| Dotumo           | Absolut         | e Return         |                |                 | CAGR Re         | turn               |                    |
| Returns          | Last 1<br>Month | Last 6<br>Months | Last 1<br>Year | Last 2<br>Years | Last 3<br>Years | Since<br>05-Jan-10 | Since<br>Inception |
| Portfolio return | -3.7%           | 1.6%             | 10.4%          | 14.6%           | 7.0%            | 9.3%               | 9.4%               |
| Benchmark*       | -3.5%           | 3.5%             | 11.0%          | 16.6%           | 7.8%            | 8.7%               | 9.5%               |

<sup>\*</sup> Benchmark return has been computed by applying benchmark weightages on S&P BSE 200 for Equity





\*NIC Classification – Industrial sectors as defined under National Industrial Classification 2008

| Fund Details         |                                      |
|----------------------|--------------------------------------|
| Fund Manager         | Funds managed by the Fund Manager    |
| Amit Shah            | Equity - 6   Debt - 0   Balanced - 3 |
| AUM as on 31-03-2018 | NAV as on 31-03-2018                 |
| Rs. 607 crore        | Rs. 20.9589                          |

| Asset Classes       | F&U      | Actual |
|---------------------|----------|--------|
| Equity              | 60%-100% | 96.8%  |
| Cash & Money Market | 0%-40%   | 3.2%   |

| Security                                | Net Assets |
|---|------------|
| TOP 10 EQUITY SECURITIES                |            |
| H D F C BANK LTD.                       | 6.4%       |
| INFOSYS LTD.                            | 5.6%       |
| RELIANCE INDUSTRIES LTD.                | 4.8%       |
| Larsen & Toubro Ltd.                    | 4.3%       |
| ITCLTD.                                 | 4.3%       |
| HOUSING DEVELOPMENT FINANCE CORPN. LTD. | 4.0%       |
| R*Shares bank bees etf                  | 3.9%       |
| KOTAK BANKING ETF                       | 3.8%       |
| MARUTI SUZUKI INDIA LTD.                | 3.4%       |
| ICICIBANK LTD.                          | 2.4%       |
| Others                                  | 53.9%      |
| TOTAL                                   | 96.8%      |
| CASH AND MONEY MARKET                   | 3.2%       |
| PORTFOLIO TOTAL                         | 100.0%     |





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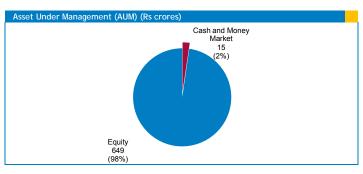
#### Multiplier II (Open Fund)

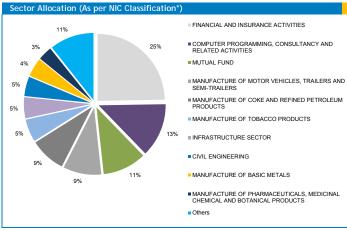
Investment Objective: To generate long term capital appreciation by investing in diversified equities.

Investment Philosophy: The fund will target 100% investments in Equities to meet the stated objectives.

| Portfolio Return |                 |                  |                |                 |                 | As on March        | 31, 2018           |
|------------------|-----------------|------------------|----------------|-----------------|-----------------|--------------------|--------------------|
| Returns          | Absolute Return |                  |                |                 | CAGR Ret        | urn                |                    |
| Returns          | Last 1<br>Month | Last 6<br>Months | Last 1<br>Year | Last 2<br>Years | Last 3<br>Years | Since<br>05-Jan-10 | Since<br>Inception |
| Portfolio return | -3.7%           | 1.8%             | 9.5%           | 12.4%           | 4.7%            | 7.7%               | 7.7%               |
| Benchmark*       | -3.6%           | 3.3%             | 10.2%          | 14.3%           | 6.0%            | 8.2%               | 8.9%               |

<sup>\*</sup> Benchmark return has been computed by applying benchmark weightages on Nifty 50 for Equity





\*NIC Classification – Industrial sectors as defined under National Industrial Classification 2008

| Fund Details         |                                      |
|----------------------|--------------------------------------|
| Fund Manager         | Funds managed by the Fund Manager    |
| Amit Shah            | Equity - 6   Debt - 0   Balanced - 3 |
| AUM as on 31-03-2018 | NAV as on 31-03-2018                 |
| Rs. 664 crore        | Rs. 18.4523                          |

| Asset Classes            | F&U      | Actual |
|--------------------------|----------|--------|
| Equities                 | 60%-100% | 97.7%  |
| Money Market Instruments | 0%-40%   | 2.3%   |

| Security                                | Net Assets |
|---|------------|
| TOP 10 EQUITY SECURITIES                |            |
| H D F C BANK LTD.                       | 8.2%       |
| INFOSYS LTD.                            | 7.2%       |
| RELIANCE INDUSTRIES LTD.                | 6.7%       |
| HOUSING DEVELOPMENT FINANCE CORPN. LTD. | 6.0%       |
| ITCLTD.                                 | 5.5%       |
| R*Shares bank bees etf                  | 4.7%       |
| LARSEN & TOUBRO LTD.                    | 4.7%       |
| KOTAK BANKING ETF                       | 4.6%       |
| MARUTI SUZUKI INDIA LTD.                | 3.7%       |
| MAHINDRA & MAHINDRA LTD.                | 3.1%       |
| Others                                  | 43.1%      |
| TOTAL                                   | 97.7%      |
| CASH AND MONEY MARKET                   | 2.3%       |
| PORTFOLIO TOTAL                         | 100.0%     |





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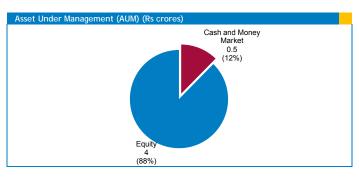
#### Multiplier III Fund (Open Fund)

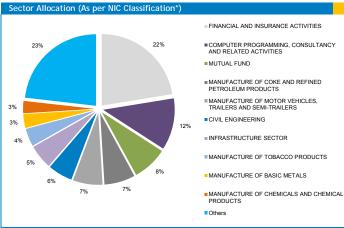
Investment Objective: To generate long term capital appreciation by investing in diversified equities (predominantly large caps).

Investment Philosophy: The fund will target 100% investments in Equities to meet the stated objectives.

| Portfolio Return |                 |                  |                |                 | As on I         | March 31, 2018     |
|------------------|-----------------|------------------|----------------|-----------------|-----------------|--------------------|
| Detume           | Absolut         | e Return         |                | CA              | AGR Return      |                    |
| Returns          | Last 1<br>Month | Last 6<br>Months | Last 1<br>Year | Last 2<br>Years | Last 3<br>Years | Since<br>Inception |
| Portfolio return | -3.6%           | 2.8%             | 10.6%          | -               | -               | 9.8%               |
| Benchmark*       | -3.6%           | 3.3%             | 10.2%          | -               | -               | 10.2%              |

<sup>\*</sup> Benchmark return has been computed by applying benchmark weightages on Nifty 50 for Equity





\*NIC Classification – Industrial sectors as defined under National Industrial Classification 2008

| Fund Details         |                                      |
|----------------------|--------------------------------------|
| Fund Manager         | Funds managed by the Fund Manager    |
| Amit Shah            | Equity - 6   Debt - 0   Balanced - 3 |
| AUM as on 31-03-2018 | NAV as on 31-03-2018                 |
| Rs. 4.5 crore        | Rs. 11.6942                          |

| Asset Classes            | F&U      | Actual |
|--------------------------|----------|--------|
| Equities                 | 60%-100% | 87.7%  |
| Money Market Instruments | 0%-40%   | 12.3%  |

| Security                                | Net Assets |
|---|------------|
| TOP 10 EQUITY SECURITIES                |            |
| H D F C BANK LTD.                       | 6.4%       |
| RELIANCE INDUSTRIES LTD.                | 5.8%       |
| NFOSYS LTD.                             | 5.4%       |
| HOUSING DEVELOPMENT FINANCE CORPN. LTD. | 5.1%       |
| LARSEN & TOUBRO LTD.                    | 4.6%       |
| T C LTD.                                | 4.1%       |
| SBI-ETF NIFTY BANK                      | 3.2%       |
| MARUTI SUZUKI INDIA LTD.                | 2.9%       |
| KOTAK BANKING ETF                       | 2.5%       |
| C I C I BANK LTD.                       | 2.4%       |
| Others                                  | 45.2%      |
| TOTAL                                   | 87.7%      |
| CASH AND MONEY MARKET                   | 12.3%      |
| PORTFOLIO TOTAL                         | 100.0%     |





SFIN No: ULIF02201/01/18CRESTTHEMF117

#### CREST (THEMATIC FUND) (Open Fund)

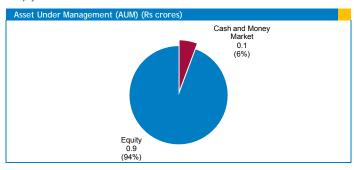
Investment Objective: To generate wealth by investing in companies which will benefit from the present evolving economic environment such as rising consumerism (C), strengthening government reforms (RE), increasing contribution of services (S) in the economy and new technologies (T).

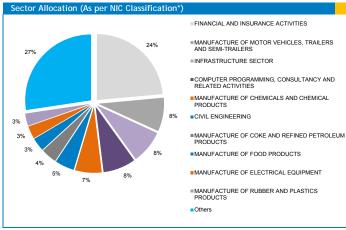
Investment Philosophy: The fund will target 100% investments in Equities to meet the stated objectives

| Portfolio Return |        |        |        |             | As on l | March 31, 2018 |
|------------------|--------|--------|--------|-------------|---------|----------------|
| Returns          |        |        | Abs    | olute Retur | n       |                |
| Returns          | Last 1 | Last 6 | Last 1 | Last 2      | Last 3  | Since          |
|                  | Month  | Months | Year   | Years       | Years   | Inception      |
| Portfolio return | -      | -      | -      | -           | -       | 0.0%           |
| Benchmark*       | -      | -      | -      | -           | -       | -0.2%          |

Note: Past returns are not indicative of future performance.

\* Benchmark return has been computed by applying benchmark weightages on Nifty 50 (2/3rd) and Nifty Next 50 (1/3rd) for Equity



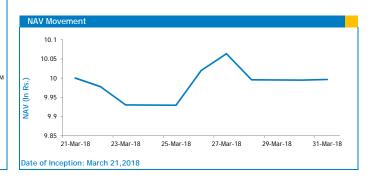


\*NIC Classification – Industrial sectors as defined under National Industrial Classification 2008

| Fund Details         |                                      |
|----------------------|--------------------------------------|
| Fund Manager         | Funds managed by the Fund Manager    |
| Amit Shah            | Equity - 6   Debt - 0   Balanced - 3 |
| AUM as on 31-03-2018 | NAV as on 31-03-2018                 |
| Rs. 1.0 crore        | Rs. 9.9963                           |

| Asset Classes | F&U      | Actual |
|---------------|----------|--------|
| Equities      | 60%-100% | 94.3%  |
| Debt          | 0%       | 0.0%   |
| Money Market  | 0%-40%   | 5.7%   |

| Security                  | Net Assets |
|---------------------------|------------|
| TOP 10 EQUITY SECURITIES  |            |
| H D F C BANK LTD.         | 4.0%       |
| reliance industries LTD.  | 3.7%       |
| Larsen & Toubro Ltd.      | 3.6%       |
| NFOSYS LTD.               | 3.3%       |
| M R F LTD.                | 3.0%       |
| Bajaj finserv LTD.        | 3.0%       |
| T C LTD.                  | 2.8%       |
| MARUTI SUZUKI INDIA LTD.  | 2.8%       |
| CICIBANK LTD.             | 2.4%       |
| Britannia industries LTD. | 2.4%       |
| Others                    | 63.4%      |
| TOTAL                     | 94.3%      |
| CASH AND MONEY MARKET     | 5.7%       |
| PORTFOLIO TOTAL           | 100.0%     |





SFIN No: ULIF02101/01/18MULTICAPFN117

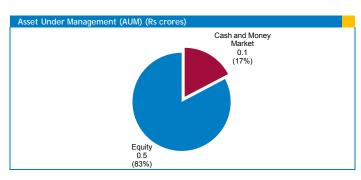
#### Premier Multi-Cap Fund (Open Fund)

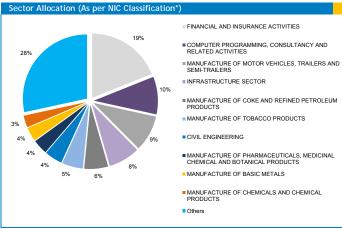
Investment Objective: To generate wealth by investing in companies across market capitalisation spectrum with a blend of large-cap and mid-cap companies.

Investment Philosophy: The fund will target 100% investments in Equities to meet the stated objectives

| Portfolio Return |                 |                  |                |                 | As on I         | March 31, 2018     |
|------------------|-----------------|------------------|----------------|-----------------|-----------------|--------------------|
| Returns          |                 |                  | Abs            | olute Retur     | n               |                    |
| Returns          | Last 1<br>Month | Last 6<br>Months | Last 1<br>Year | Last 2<br>Years | Last 3<br>Years | Since<br>Inception |
| Portfolio return | -               | -                | -              | -               | -               | 0.1%               |
| Benchmark*       | -               | -                | -              | -               | -               | -0.4%              |

<sup>\*</sup> Benchmark return has been computed by applying benchmark weightages on Nifty 500 for Equity



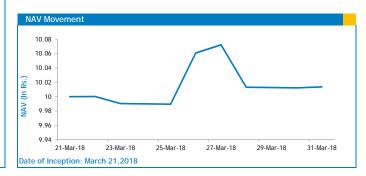


\*NIC Classification – Industrial sectors as defined under National Industrial Classification 2008

| Funds managed by the Fund Manager    |
|--------------------------------------|
| Equity - 3   Debt - 2   Balanced - 5 |
| NAV as on 31-03-2018                 |
| Rs. 10.0136                          |
|                                      |

| Asset Classes | F&U      | Actual |
|---------------|----------|--------|
| Equities      | 60%-100% | 82.7%  |
| Debt          | 0%       | 0.0%   |
| Money Market  | 0%-40%   | 17.3%  |

| Security                                | Net Assets |
|---|------------|
| TOP 10 EQUITY SECURITIES                |            |
| RELIANCE INDUSTRIES LTD.                | 5.5%       |
| ITCLTD.                                 | 5.3%       |
| HOUSING DEVELOPMENT FINANCE CORPN. LTD. | 4.4%       |
| INFOSYS LTD.                            | 4.4%       |
| Larsen & Toubro Ltd.                    | 3.7%       |
| ICICIBANK LTD.                          | 3.3%       |
| MARUTI SUZUKI INDIA LTD.                | 3.3%       |
| ZEE ENTERTAINMENT ENTERPRISES LTD.      | 2.5%       |
| H D F C BANK LTD.                       | 2.4%       |
| TATA CONSULTANCY SERVICES LTD.          | 2.3%       |
| Others                                  | 45.6%      |
| TOTAL                                   | 82.7%      |
|   |            |
| CASH AND MONEY MARKET                   | 17.3%      |
| PORTFOLIO TOTAL                         | 100.0%     |





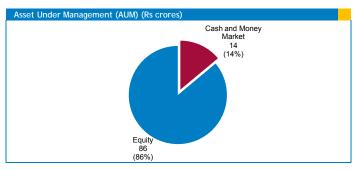
SFIN No: ULIF01215/12/09VIRTUE2FND117

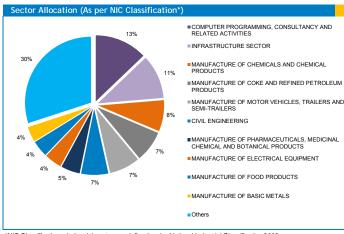
#### Virtue II (Open Fund)

Investment Objective: To generate long term capital appreciation by investing in diversified equities of companies promoting healthy life style and enhancing quality of life.

Investment Philosophy: The fund will target 100% investments in Equities to meet the stated objectives.

| Portfolio Return As on March 31, 2018 |                 |                  |                | March 31, 2018  |                 |                    |
|---------------------------------------|-----------------|------------------|----------------|-----------------|-----------------|--------------------|
| Deturne                               | Absolute Return |                  |                |                 |                 |                    |
| Returns                               | Last 1<br>Month | Last 6<br>Months | Last 1<br>Year | Last 2<br>Years | Last 3<br>Years | Since<br>Inception |
| Portfolio return                      | -3.7%           | 4.3%             | 14.8%          | 16.2%           | 9.0%            | 10.4%              |





\*NIC Classification – Industrial sectors as defined under National Industrial Classification 2008

| Fund Details         |                                      |
|----------------------|--------------------------------------|
| Fund Manager         | Funds managed by the Fund Manager    |
| Amit Shah            | Equity - 6   Debt - 0   Balanced - 3 |
| AUM as on 31-03-2018 | NAV as on 31-03-2018                 |
| Rs. 100 crore        | Rs. 22.4942                          |

| Asset Classes            | F&U      | Actual |
|--------------------------|----------|--------|
| Equities                 | 60%-100% | 86.1%  |
| Money Market Instruments | 0%-40%   | 13.9%  |

| Security                  | Net Assets |
|---------------------------|------------|
| TOP 10 EQUITY SECURITIES  |            |
| reliance industries LTD.  | 5.7%       |
| NFOSYS LTD.               | 5.3%       |
| Larsen & Toubro Ltd.      | 3.5%       |
| MARUTI SUZUKI INDIA LTD.  | 3.3%       |
| H C L TECHNOLOGIES LTD.   | 2.1%       |
| Britannia industries LTD. | 2.1%       |
| NABCO INDIA LTD.          | 1.9%       |
| CESCLTD.                  | 1.9%       |
| Grasim industries LTD.    | 1.9%       |
| HINDUSTAN UNILEVER LTD.   | 1.6%       |
| Others                    | 56.7%      |
| TOTAL                     | 86.1%      |
| CASH AND MONEY MARKET     | 13.9%      |
| PORTFOLIO TOTAL           | 100.0%     |





SFIN No: ULIF02501/01/18MIDCAPFUND117

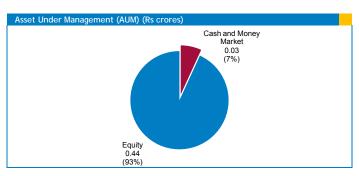
#### Mid Cap Fund (Open Fund)

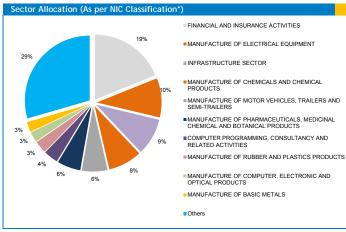
Investment Objective: To provide long term capital appreciation from an actively managed portfolio of diversified stocks from the midcap segment of the market

Investment Philosophy: The fund will target 100% investments in Equities to meet the stated objectives

| Portfolio Return |                 |                  |                |                 | As on I         | March 31, 2018     |
|------------------|-----------------|------------------|----------------|-----------------|-----------------|--------------------|
| Returns          | Absolute Return |                  |                |                 |                 |                    |
| Returns          | Last 1<br>Month | Last 6<br>Months | Last 1<br>Year | Last 2<br>Years | Last 3<br>Years | Since<br>Inception |
| Portfolio return | -               | -                | -              | -               | -               | 0.2%               |
| Benchmark*       | -               | -                | -              | -               | -               | -0.4%              |

Benchmark return has been computed by applying benchmark weightages on S&P BSE Midcap Index for Equity



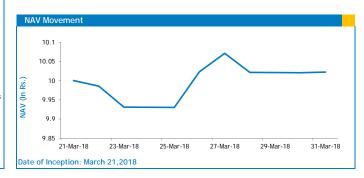


\*NIC Classification – Industrial sectors as defined under National Industrial Classification 2008

| Fund Details         |                                      |
|----------------------|--------------------------------------|
| Fund Manager         | Funds managed by the Fund Manager    |
| Amit Shah            | Equity - 6   Debt - 0   Balanced - 3 |
| AUM as on 31-03-2018 | NAV as on 31-03-2018                 |
| Rs. 0.47 crore       | Rs. 10.0221                          |

| Asset Classes | F&U      | Actual |
|---------------|----------|--------|
| Equities      | 60%-100% | 93.2%  |
| Debt          | 0%       | 0.0%   |
| Money Market  | 0%-40%   | 6.8%   |

| Security                                    | Net Assets |
|---|------------|
| TOP 10 EQUITY SECURITIES                    |            |
| PETRONET L N G LTD.                         | 4.4%       |
| TATA CHEMICALS LTD.                         | 3.8%       |
| SHRIRAM TRANSPORT FINANCE CO. LTD.          | 3.4%       |
| MOTHERSON SUMI SYSTEMS LTD.                 | 3.2%       |
| ASHOK LEYLAND LTD.                          | 3.2%       |
| M R F LTD.                                  | 3.1%       |
| EXIDE INDUSTRIES LTD.                       | 3.1%       |
| ALKEM LABORATRIES LTD                       | 2.9%       |
| MAHINDRA & MAHINDRA FINANCIAL SERVICES LTD. | 2.9%       |
| BHARAT ELECTRONICS LTD.                     | 2.6%       |
| Others                                      | 60.6%      |
| TOTAL                                       | 93.2%      |
| CASH AND MONEY MARKET                       | 6.8%       |
| PORTFOLIO TOTAL                             | 100.0%     |





SFIN No: ULIF01015/12/09BALANCER2F117

#### Balancer II (Open Fund)

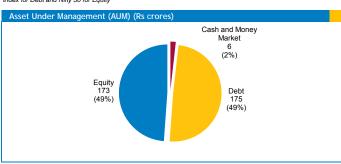
Investment Objective: To generate capital appreciation and current income, through a judicious mix of investments in equities and fixed income securities.

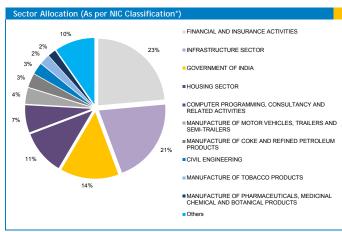
Investment Philosophy: The fund will target 50% investments in Equities and 50% investments in Government & other debt securities to meet the stated objectives.

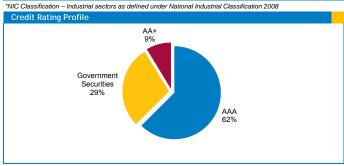
| Portfolio Return As on March 31, 201 |         |          |        |        | 31, 2018 |           |           |
|--------------------------------------|---------|----------|--------|--------|----------|-----------|-----------|
| Datuma                               | Absolut | e Return |        |        | CAGR Re  | turn      |           |
| Returns                              | Last 1  | Last 6   | Last 1 | Last 2 | Last 3   | Since     | Since     |
|                                      | Month   | Months   | Year   | Years  | Years    | 05-Jan-10 | Inception |
| Portfolio return                     | -0.7%   | 1.4%     | 8.0%   | 11.1%  | 7.1%     | 8.1%      | 8.1%      |
| Benchmark*                           | -0.7%   | 2.0%     | 7.7%   | 11.2%  | 7.1%     | 8.1%      | 8.5%      |

Note: Past returns are not indicative of future performance.

\* Benchmark return has been computed by applying benchmark weightages on CRISIL Composite Bond Fund Index for Debt and Nifty 50 for Equity



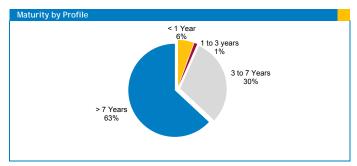




| Fund Details         |                                      |   |  |  |
|----------------------|--------------------------------------|---|--|--|
| Fund Manager         | Funds managed by the Fund Manager    |   |  |  |
| Amit Shah            | Equity - 6   Debt - 0   Balanced - 3 |   |  |  |
| Deb Bhattacharya     | Equity - 3   Debt - 2   Balanced - 5 |   |  |  |
| AUM as on 31-03-2018 | NAV as on 31-03-2018                 | Modified Duration (Debt and Money Market) |  |  |
| Rs. 354 crore        | Rs. 19.0542                          | 5.2                                       |  |  |

| Asset Classes                      | F&U    | Actual |
|------------------------------------|--------|--------|
| Government & Other Debt Securities | 0%-60% | 49.4%  |
| Equity                             | 0%-60% | 48.9%  |
| Cash & Money Market                | 0%-40% | 1.8%   |

| ash & Money Market                                    | 0%-40%    | 1.8%      |
|---|-----------|-----------|
| ortfolio Components                                   |           |           |
| ortiono components                                    |           |           |
| Security  | Rating    | Net Asset |
| GOVERNMENT SECURITIES                                 |           |           |
| 9.2% GOI 2030   | Sovereign | 3.2%      |
| 7.17% GOI 2028  | Sovereign | 2.8%      |
| 6.68% GOI 2031  | Sovereign | 2.0%      |
| 8.38% SDL 2026  | Sovereign | 1.4%      |
| 8.25% SDL 2025  | Sovereign | 1.4%      |
| 8.27% SDL 2026  | Sovereign | 1.4%      |
| 7.16% GOI 2023  | Sovereign | 1.4%      |
| 8.25% SDL 2026  | Sovereign | 0.6%      |
| 8.4% GOI 2025   | Sovereign | 0.0%      |
| TOTAL   |           | 14.2%     |
|   |           |           |
| TOP 10 CORPORATE BONDS INDIABULLS HOUSING FINANCE LTD | AAA       | / 00/     |
|   |           | 6.0%      |
| RURAL ELECTRIFICATION CORPN. LTD.                     | AAA       | 5.9%      |
| POWER GRID CORPN. OF INDIA LTD.                       | AAA       | 5.2%      |
| SHRIRAM TRANSPORT FINANCE CO. LTD.                    | AA+       | 4.3%      |
| L I C HOUSING FINANCE LTD.                            | AAA       | 4.2%      |
| INDIAN RAILWAY FINANCE CORPN. LTD.                    | AAA       | 2.7%      |
| SUNDARAM FINANCE LTD                                  | AAA       | 2.0%      |
| RELIANCE GAS TRANSPORTATION INFRASTRUCTURE            | AAA       | 1.8%      |
| POWER FINANCE CORPN. LTD.                             | AAA       | 1.5%      |
| HOUSING DEVELOPMENT FINANCE CORPN. LTD.               | AAA       | 0.6%      |
| Others  |           | 1.0%      |
| TOTAL   |           | 35.2%     |
| TOP 10 EQUITY SECURITIES                              |           |           |
| H D F C BANK LTD.                                     |           | 5.3%      |
| INFOSYS LTD.  |           | 3.2%      |
| RELIANCE INDUSTRIES LTD.                              |           | 2.8%      |
| HOUSING DEVELOPMENT FINANCE CORPN. LTD.               |           | 2.7%      |
| ITCLTD.   |           | 2.5%      |
| LARSEN & TOUBRO LTD.                                  |           | 2.3%      |
| I C I C I BANK LTD.                                   |           | 2.2%      |
| MARUTI SUZUKI INDIA LTD.                              |           | 1.7%      |
| KOTAK MAHINDRA BANK LTD.                              |           | 1.5%      |
| HINDUSTAN UNILEVER LTD.                               |           | 1.2%      |
| Others  |           | 23.6%     |
| TOTAL   |           | 48.9%     |
|   |           |           |
| CASH AND MONEY MARKET                                 |           | 1.8%      |
| PORTFOLIO TOTAL                                       |           | 100.0%    |







#### SFIN No: ULIF02301/01/18BALANCEOPP117

#### **Balanced Opportunities Fund (Open Fund)**

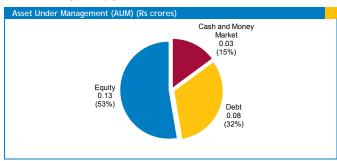
Investment Objective: To generate capital appreciation and current income through a judicious mix of investments in equities and fixed income securities.

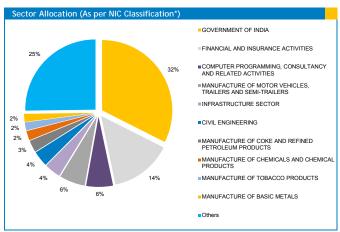
Investment Philosophy: The fund will target 60% investments in Equities and 40% investments in Debt securities to meet the stated objectives

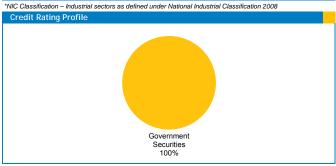
| Portfolio Return | As on March 31, 2018 |        |        |        |        |           |
|------------------|----------------------|--------|--------|--------|--------|-----------|
| Returns          | Absolute Return      |        |        |        |        |           |
| Returns          | Last 1               | Last 6 | Last 1 | Last 2 | Last 3 | Since     |
|                  | Month                | Months | Year   | Years  | Years  | Inception |
| Portfolio return | -                    | -      | -      | -      | -      | 0.6%      |
| Benchmark*       | -                    | -      | -      | -      | -      | 0.2%      |

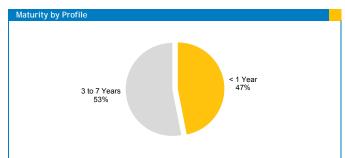
Note: Past returns are not indicative of future performance.

\* Benchmark return has been computed by applying benchmark weightages on Crisil Composite Bond Fund Index for Debt and Nifty 500 for Equity





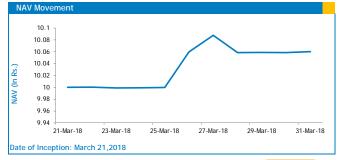




| Fund Details         |                                      |  |  |  |
|----------------------|--------------------------------------|--|--|--|
| Fund Manager         | Funds managed by the Fund Manager    |  |  |  |
| Deb Bhattacharya     | Equity - 3   Debt - 2   Balanced - 5 |  |  |  |
| Amit Shah            | Equity - 6   Debt - 0   Balanced - 3 |  |  |  |
| AUM as on 31-03-2018 | NAV as on 31-03-2018                 | Modified Duration<br>(Debt and Money Market) |  |  |
| Rs. 0.24 crore       | Rs. 10.0603                          | 2.8  |  |  |

| Asset Classes | F&U     | Actual |
|---------------|---------|--------|
| Equities      | 40%-75% | 52.7%  |
| Debt          | 25%-60% | 32.4%  |
| Money Market  | 0%-35%  | 14.9%  |

| Portfolio Components                    |           |            |
|---|-----------|------------|
|   |           |            |
| Security                                | Rating    | Net Assets |
| GOVERNMENT SECURITIES                   |           |            |
| 7.16% GOI 2023                          | Sovereign | 32.4%      |
| TOTAL                                   |           | 32.4%      |
|   |           |            |
| TOP 10 EQUITY SECURITIES                |           |            |
| H D F C BANK LTD.                       |           | 3.6%       |
| HOUSING DEVELOPMENT FINANCE CORPN. LTD. |           | 2.8%       |
| LARSEN & TOUBRO LTD.                    |           | 2.5%       |
| INFOSYS LTD.                            |           | 2.5%       |
| RELIANCE INDUSTRIES LTD.                |           | 2.5%       |
| KOTAK MAHINDRA BANK LTD.                |           | 2.5%       |
| MARUTI SUZUKI INDIA LTD.                |           | 2.2%       |
| ITCLTD.                                 |           | 1.9%       |
| TATA CONSULTANCY SERVICES LTD.          |           | 1.8%       |
| YES BANK LTD.                           |           | 1.7%       |
| Others                                  |           | 28.7%      |
| TOTAL                                   |           | 52.7%      |
| CASH AND MONEY MARKET                   |           | 14.9%      |
| PORTFOLIO TOTAL                         |           | 100.0%     |





SFIN No: ULIF00915/12/09PROTECTOR2117

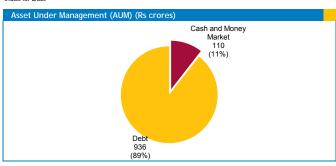
#### Protector II (Open Fund)

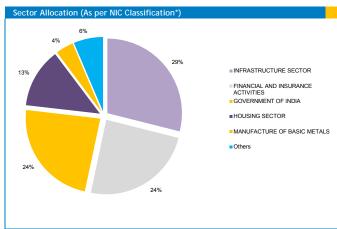
Investment Objective: To earn regular income by investing in high quality fixed income securities

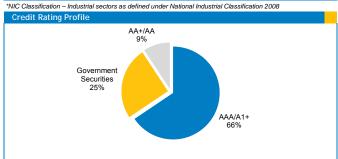
Investment Philosophy: The fund will target 100% investments in Government & other debt securities to meet the stated objectives

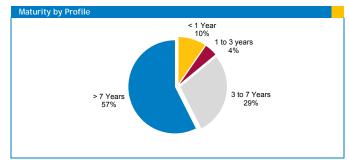
| Portfolio Return As on March 31, 201 |                 |                  |                |                 |                 | March 31, 2018     |
|--------------------------------------|-----------------|------------------|----------------|-----------------|-----------------|--------------------|
| ъ.                                   | Absolute        | e Return         | CAGR Return    |                 |                 |                    |
| Returns                              | Last 1<br>Month | Last 6<br>Months | Last 1<br>Year | Last 2<br>Years | Last 3<br>Years | Since<br>Inception |
| Portfolio return                     | 2.3%            | 0.3%             | 4.1%           | 7.2%            | 6.9%            | 8.2%               |
| Benchmark*                           | 2.1%            | 0.7%             | 5.1%           | 8.1%            | 8.1%            | 8.0%               |

<sup>\*</sup> Benchmark return has been computed by applying benchmark weightages on CRISIL Composite Bond Fund Index for Debt





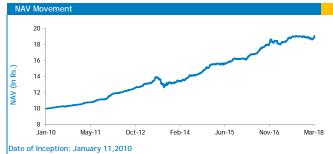






| Asset Classes                      | F&U      | Actual |
|------------------------------------|----------|--------|
| Government & Other Debt Securities | 60%-100% | 89.5%  |
| Cash & Money Market                | 0%-40%   | 10.5%  |

| Security   | Rating    | Net Assets |
|--|-----------|------------|
| TOP 10 GOVERNMENT SECURITIES                           |           |            |
| 6.68% GOI 2031   | Sovereign | 10.2%      |
| 7.17% GOI 2028   | Sovereign | 3.8%       |
| 6.79% GOI 2027   | Sovereign | 2.7%       |
| 7.61% GOI 2030   | Sovereign | 1.4%       |
| 8.38% SDL 2026   | Sovereign | 1.0%       |
| 8.22% SDL 2026   | Sovereign | 0.5%       |
| 8.17% SDL 2025   | Sovereign | 0.4%       |
| 7.98% SDL 2025   | Sovereign | 0.4%       |
| 8.4% GOI 2024  | Sovereign | 0.3%       |
| 7.59% GOI 2026   | Sovereign | 0.3%       |
| Others   |           | 2.5%       |
| TOTAL  |           | 23.5%      |
| TOP 10 CORPORATE BONDS RELIANCE PORTS & TERMINALS LTD. | AAA       | 9.5%       |
| INDIABULLS HOUSING FINANCE LTD                         | AAA       | 5.4%       |
| POWER FINANCE CORPN. LTD.                              | AAA       | 4.8%       |
| POWER GRID CORPN. OF INDIA LTD.                        | AAA       | 4.1%       |
| IDFC BANK LIMITED                                      | AAA       | 3.5%       |
| DEWAN HOUSING FINANCE CORPN. LTD.                      | AAA       | 3.4%       |
| L I C HOUSING FINANCE LTD.                             | AAA       | 3.3%       |
| H D F C BANK LTD.                                      | AAA       | 3.3%       |
| TATA SONS LTD.   | AAA       | 3.3%       |
| BAJAJ FINANCE LTD.                                     | AAA       | 3.0%       |
| Others   |           | 22.3%      |
| TOTAL  |           | 65.9%      |
| CASH AND MONEY MARKET                                  |           | 10.5%      |
| PORTFOLIO TOTAL  |           | 100.0%     |





SFIN No: ULIF02401/01/18BONDOPPORT117

#### **Bond Opportunities Fund (Open Fund)**

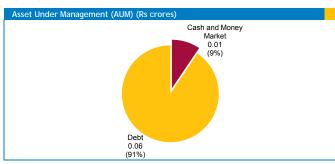
Investment Objective: To provide higher accrual along with safety arising from high allocation to corporate bonds. The fund will invest up to 100% of the corpus in debt and money market securities

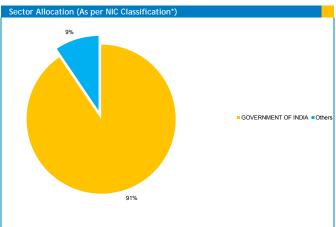
Investment Philosophy: The fund will target 100% investments in Debt securities to meet the stated objectives

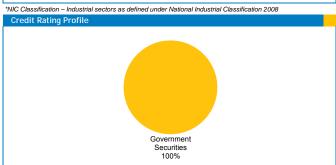
| Portfolio Return | As on March 31, 2018 |        |        |        |        |           |
|------------------|----------------------|--------|--------|--------|--------|-----------|
| Datama           | Absolute Return      |        |        |        |        |           |
| Returns          | Last 1               | Last 6 | Last 1 | Last 2 | Last 3 | Since     |
|                  | Month                | Months | Year   | Years  | Years  | Inception |
| Portfolio return | -                    | -      | -      | -      | -      | 0.3%      |
| Benchmark*       | -                    | -      | -      | -      | -      | 1.1%      |

Note: Past returns are not indicative of future performance.

\* Benchmark return has been computed by applying benchmark weightages on CRISIL Composite Bond Fund Index for Debt









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| Asset Classes | F&U      | Actual |
|---------------|----------|--------|
| Equities      | 0%       | 0.0%   |
| Debt          | 80%-100% | 90.6%  |
| Money Market  | 0%-20%   | 9.4%   |

| Portfolio Components  |           |            |
|-----------------------|-----------|------------|
|                       |           |            |
| Security              | Rating    | Net Assets |
| GOVERNMENT SECURITIES |           |            |
| 7.16% GOI 2023        | Sovereign | 90.6%      |
| TOTAL                 |           | 90.6%      |
|                       |           |            |
| CASH AND MONEY MARKET |           | 9.4%       |
| PORTFOLIO TOTAL       |           | 100.0%     |





#### SFIN No: ULIF00815/12/09PRESERVER2117

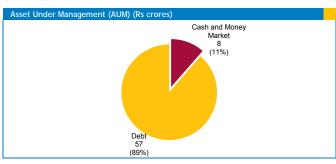
#### Preserver II (Open Fund)

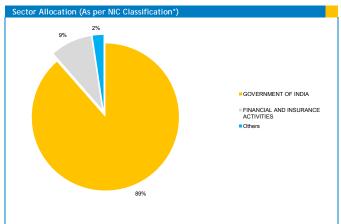
Investment Objective: To generate income at a level consistent with preservation of capital, through investments in securities issued or guaranteed by central and state

Investment Philosophy: The fund will target 100% investments in Government & Govt. Guaranteed Securities to meet the stated objectives

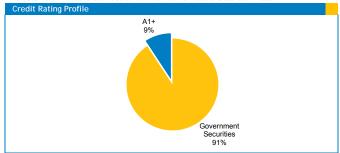
| Portfolio Return As on March 31, 2018 |                 |        |        |             |        | March 31, 2018 |
|---------------------------------------|-----------------|--------|--------|-------------|--------|----------------|
| Datama                                | Absolute Return |        |        | CAGR Return |        |                |
| Returns                               | Last 1          | Last 6 | Last 1 | Last 2      | Last 3 | Since          |
|                                       | Month           | Months | Year   | Years       | Years  | Inception      |
| Portfolio return                      | 1.3%            | -0.1%  | 3.3%   | 6.7%        | 6.3%   | 7.5%           |
| Benchmark*                            | 1.5%            | 1.3%   | 5.1%   | 7.8%        | 8.2%   | 8.5%           |

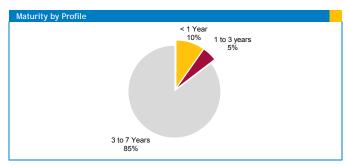
<sup>\*</sup> Benchmark return has been computed by applying benchmark weightages on ISEC Mibex for Government & Govt.





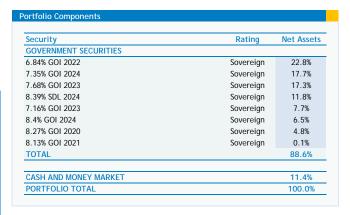


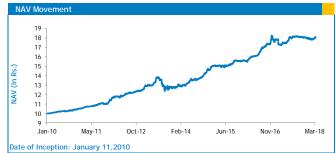






| Asset Classes               | F&U      | Actual |
|-----------------------------|----------|--------|
| Govt & Govt Guaranteed Secs | 60%-100% | 88.6%  |
| Money Market Investments    | 0%-40%   | 11.4%  |







SFIN No: ULIF01909/10/15LIQUIDFUND117

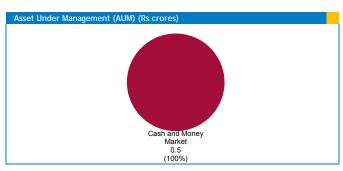
#### Liquid Fund (Open Fund)

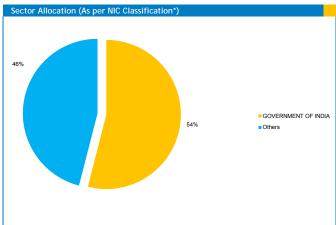
Investment Objective: To generate stable returns by investing in very short term debt and money market instruments.

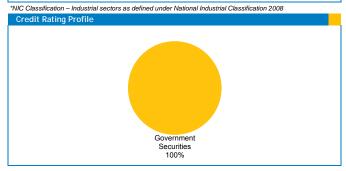
Investment Philosophy: The fund will target 100% investments in Government & other debt securities to meet the stated objectives.

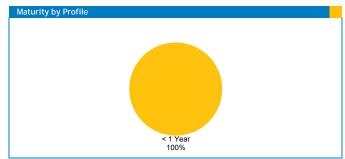
| Portfolio Return       |                 |                  | As on M        | March 31, 2018  |                 |                    |
|------------------------|-----------------|------------------|----------------|-----------------|-----------------|--------------------|
| D .                    | Absolute        | e Return         | CAGR Return    |                 |                 |                    |
| Returns                | Last 1<br>Month | Last 6<br>Months | Last 1<br>Year | Last 2<br>Years | Last 3<br>Years | Since<br>Inception |
| Portfolio return       | 0.4%            | 2.4%             | 4.8%           | -               | -               | 4.9%               |
| Benchmark*             | 0.5%            | 2.9%             | 6.0%           | -               | -               | 6.0%               |
| Note: Past returns are |                 |                  |                | -               | -               | 0.0%               |

<sup>\*</sup> Benchmark return has been computed by applying benchmark weightages on CRISIL CBLO index for CBLO





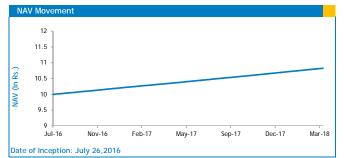






| Asset Classes            | F&U     | Actual |
|--------------------------|---------|--------|
| Money Market Instruments | 0%-100% | 100.0% |

| ortfolio Components   |            |
|-----------------------|------------|
| Security              | Net Assets |
| CASH AND MONEY MARKET | 100.0%     |
| PORTFOLIO TOTAL       | 100.0%     |



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|             | Benchmark (BM)            | 1 - Ye | ar (%) | 3 - Ye | ear (%) | 5 - Ye | ar (%) | 10 - Ye | ear (%) |
|-------------|---------------------------|--------|--------|--------|---------|--------|--------|---------|---------|
|             | benchinark (bivi)         | Fund   | BM     | Fund   | BM      | Fund   | BM     | Fund    | BM      |
| High Risk   |                           |        |        |        |         |        |        |         |         |
| Accelerator | 20% CCBFI<br>80% Nifty 50 | 8.1    | 9.2    | 4.9    | 6.4     | 10.3   | 11.5   | 7.2     | 7.9     |
| Multiplier  | Nifty 50                  | 8.7    | 10.2   | 4.2    | 6.0     | 10.4   | 12.2   | 6.7     | 7.9     |
| Virtue      |                           | 12.8   | NA     | 7.4    | NA      | 16.3   | NA     | 8.6     | NA      |
| Medium Risk |                           |        |        |        |         |        |        |         |         |
| Balancer    | 50% CCBFI<br>50% Nifty 50 | 7.4    | 7.7    | 5.6    | 7.1     | 9.2    | 10.5   | 7.6     | 7.8     |
| Moderator   | 80% CCBFI<br>20% Nifty 50 | 5.0    | 6.1    | 5.8    | 7.7     | 7.7    | 9.4    | 7.5     | 7.8     |
| Low Risk    |                           |        |        |        |         |        |        |         |         |
| Protector   | CCBFI                     | 4.0    | 5.1    | 6.6    | 8.1     | 7.1    | 8.6    | 7.7     | 7.8     |
| Preserver   | ISEC Mibex                | 3.3    | 5.1    | 6.1    | 8.2     | 6.4    | 8.8    | 6.7     | 8.3     |

CCBFI- CRISIL Composite Bond Fund Index

Glossary



SFIN No: ULIF00625/01/05MULTIPLIER117

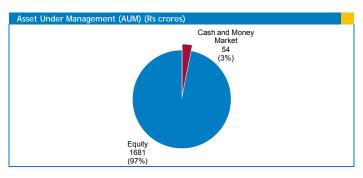
#### Multiplier (Closed Fund)

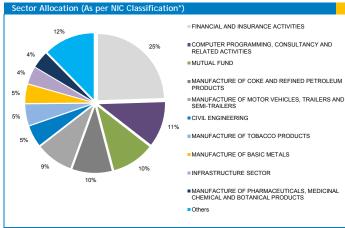
Investment Objective: To generate long term capital appreciation by investing in diversified equities.

Investment Philosophy: The fund will target 100% investments in Equities to meet the stated objectives.

| Portfolio Return | Portfolio Return As on March 31, 2018 |                  |                |                 |                 |                    |
|------------------|---------------------------------------|------------------|----------------|-----------------|-----------------|--------------------|
| Detume           | Absolute Return                       |                  |                |                 |                 |                    |
| Returns          | Last 1<br>Month                       | Last 6<br>Months | Last 1<br>Year | Last 2<br>Years | Last 3<br>Years | Since<br>Inception |
| Portfolio return | -3.6%                                 | 2.2%             | 8.7%           | 11.8%           | 4.2%            | 11.3%              |
| Benchmark*       | -3.6%                                 | 3.3%             | 10.2%          | 14.3%           | 6.0%            | 12.8%              |

<sup>\*</sup> Benchmark return has been computed by applying benchmark weightages on Nifty 50 for Equity



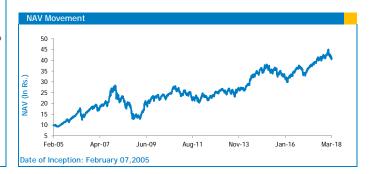


\*NIC Classification – Industrial sectors as defined under National Industrial Classification 2008

| Funds managed by the Fund Manager    |
|--------------------------------------|
| Equity - 3   Debt - 2   Balanced - 5 |
| NAV as on 31-03-2018                 |
| Rs. 40.8827                          |
|                                      |

| Asset Classes            | F&U      | Actual |
|--------------------------|----------|--------|
| Listed Equities          | 80%-100% | 96.9%  |
| Money Market Investments | 0%-40%   | 3.1%   |

| Security                                | Net Assets |
|---|------------|
| TOP 10 EQUITY SECURITIES                |            |
| H D F C BANK LTD.                       | 8.5%       |
| RELIANCE INDUSTRIES LTD.                | 8.3%       |
| NFOSYS LTD.                             | 6.6%       |
| ARSEN & TOUBRO LTD.                     | 5.2%       |
| T C LTD.                                | 5.2%       |
| HOUSING DEVELOPMENT FINANCE CORPN. LTD. | 5.1%       |
| MARUTI SUZUKI INDIA LTD.                | 4.2%       |
| SBI-ETF NIFTY BANK                      | 3.6%       |
| COTAK BANKING ETF                       | 3.4%       |
| R*SHARES BANK BEES ETF                  | 3.3%       |
| Others                                  | 43.6%      |
| TOTAL                                   | 96.9%      |
| CASH AND MONEY MARKET                   | 3.1%       |
| PORTFOLIO TOTAL                         | 100.0%     |





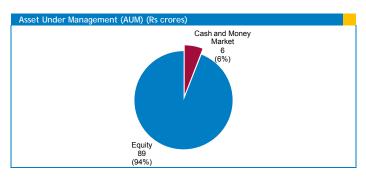
SFIN No: ULIF00719/02/08VIRTUEFUND117

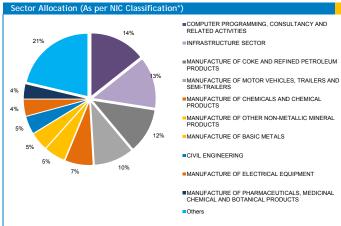
#### Virtue (Closed Fund)

Investment Objective: To generate long term capital appreciation by investing in diversified equities of companies promoting healthy life style and enhancing quality of life

Investment Philosophy: The fund will target 100% investments in Equities to meet the stated objectives.

| Portfolio Return As on March 31, 2018 |                 |                  |                |                 |                 |                    |
|---------------------------------------|-----------------|------------------|----------------|-----------------|-----------------|--------------------|
| Returns                               | Absolut         | e Return         |                | CA              | GR Return       |                    |
| Returns                               | Last 1<br>Month | Last 6<br>Months | Last 1<br>Year | Last 2<br>Years | Last 3<br>Years | Since<br>Inception |
| Portfolio return                      | -3.8%           | 5.2%             | 12.8%          | 15.0%           | 7.4%            | 8.0%               |



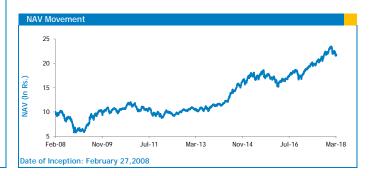


\*NIC Classification – Industrial sectors as defined under National Industrial Classification 2008

| Fund Details         |                                      |
|----------------------|--------------------------------------|
| Fund Manager         | Funds managed by the Fund Manager    |
| Deb Bhattacharya     | Equity - 3   Debt - 2   Balanced - 5 |
| AUM as on 31-03-2018 | NAV as on 31-03-2018                 |
| Rs. 95 crore         | Rs. 21.7392                          |

| Asset Classes            | F&U      | Actual |
|--------------------------|----------|--------|
| Listed Equities          | 60%-100% | 94.1%  |
| Money Market Instruments | 0%-40%   | 5.9%   |

| Security                    | Net Assets |
|-----------------------------|------------|
| TOP 10 EQUITY SECURITIES    |            |
| reliance industries LTD.    | 7.3%       |
| NFOSYS LTD.                 | 5.8%       |
| MARUTI SUZUKI INDIA LTD.    | 4.2%       |
| H C L TECHNOLOGIES LTD.     | 3.6%       |
| WABCO INDIA LTD.            | 3.5%       |
| Grasim industries Ltd.      | 2.7%       |
| GUJARAT STATE PETRONET LTD. | 2.6%       |
| Larsen & Toubro Ltd.        | 2.6%       |
| ULTRATECH CEMENT LTD.       | 2.5%       |
| CASTROL INDIA LTD.          | 2.3%       |
| Others                      | 56.9%      |
| TOTAL                       | 94.1%      |
| CASH AND MONEY MARKET       | 5.9%       |
| PORTFOLIO TOTAL             | 100.0%     |





#### SFIN No: ULIF00525/01/05ACCELERATO117

#### Accelerator (Closed Fund)

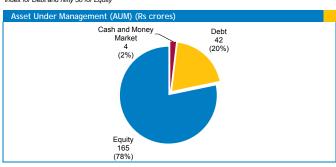
Investment Objective: To achieve capital appreciation by investing predominantly in equities, with limited investment in fixed income securities.

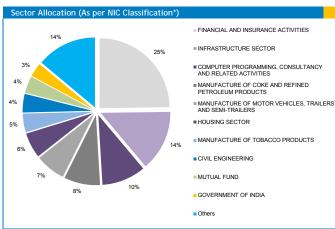
Investment Philosophy: The fund will target 80% investments in Equities and 20% investments in Government & other debt securities to meet the stated objectives.

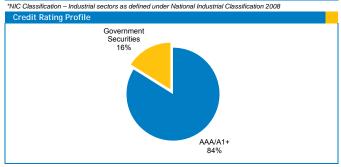
| Portfolio Return As on March 31, 201 |          |                 |        |             |        | March 31, 2018 |  |
|--------------------------------------|----------|-----------------|--------|-------------|--------|----------------|--|
| Dotumo                               | Absolute | Absolute Return |        | CAGR Return |        |                |  |
| Returns                              | Last 1   | Last 6          | Last 1 | Last 2      | Last 3 | Since          |  |
|                                      | Month    | Months          | Year   | Years       | Years  | Inception      |  |
| Portfolio return                     | -2.4%    | 1.8%            | 8.1%   | 11.2%       | 4.9%   | 11.0%          |  |
| Benchmark*                           | -2.5%    | 2.8%            | 9.2%   | 13.1%       | 6.4%   | 11.9%          |  |

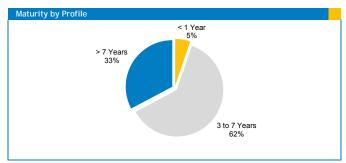
Note: Past returns are not indicative of future performance.

<sup>\*</sup> Benchmark return has been computed by applying benchmark weightages on CRISIL Composite Bond Fund Index for Debt and Nifty 50 for Equity









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| Asset Classes                         | F&U     | Actual |
|---------------------------------------|---------|--------|
| Govt & Govt Guaranteed Secs           | 0%-40%  | 3.3%   |
| Infrastructure and Social Sector Secs | 0%-40%  | 9.3%   |
| Listed Equities                       | 60%-95% | 78.2%  |
| Long Term Bonds                       | 0%-60%  | 7.3%   |
| Short Term Bonds                      | 0%-35%  | 0.0%   |
| Money Market Investments              | 0%-40%  | 1.9%   |

| Security                                   | Rating    | Net Assets |
|--|-----------|------------|
| GOVERNMENT SECURITIES                      |           |            |
| 7.17% GOI 2028                             | Sovereign | 1.4%       |
| 6.68% GOI 2031                             | Sovereign | 1.3%       |
| 9.23% GOI 2043                             | Sovereign | 0.6%       |
| TOTAL                                      |           | 3.3%       |
| CORPORATE BONDS                            |           |            |
| RELIANCE GAS TRANSPORTATION INFRASTRUCTURE | AAA       | 7.2%       |
| L I C HOUSING FINANCE LTD.                 | AAA       | 2.5%       |
| DEWAN HOUSING FINANCE CORPN. LTD.          | AAA       | 2.4%       |
| SUNDARAM FINANCE LTD                       | AAA       | 1.5%       |
| INDIAN RAILWAY FINANCE CORPN. LTD.         | AAA       | 1.2%       |
| INDIABULLS HOUSING FINANCE LTD             | AAA       | 1.0%       |
| India infradebt limited                    | AAA       | 0.9%       |
| TOTAL                                      |           | 16.6%      |
| TOP 10 EQUITY SECURITIES                   |           |            |
| RELIANCE INDUSTRIES LTD.                   |           | 6.9%       |
| H D F C BANK LTD.                          |           | 6.7%       |
| INFOSYS LTD.                               |           | 5.4%       |
| HOUSING DEVELOPMENT FINANCE CORPN. LTD.    |           | 5.3%       |
| ITCLTD.                                    |           | 4.4%       |
| Larsen & Toubro Ltd.                       |           | 4.3%       |
| Mahindra & Mahindra Ltd.                   |           | 2.8%       |
| R*Shares bank bees etf                     |           | 2.6%       |
| ICICIBANK LTD.                             |           | 2.5%       |
| KOTAK MAHINDRA BANK LTD.                   |           | 2.5%       |
| Others                                     |           | 34.7%      |
| TOTAL                                      |           | 78.2%      |
| CASH AND MONEY MARKET                      |           | 1.9%       |
| PORTFOLIO TOTAL                            |           | 100.0%     |





SFIN No: ULIF00425/01/05BALANCERFN117

#### Balancer (Closed Fund)

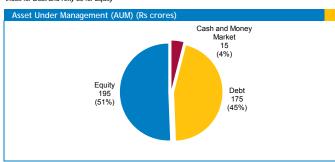
Investment Objective: To generate capital appreciation and current income, through a judicious mix of investments in equities and fixed income securities.

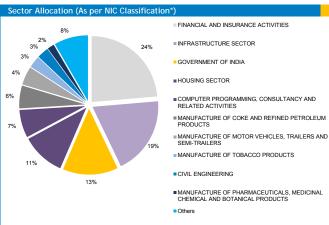
Investment Philosophy: The fund will target 50% investments in Equities and 50% investments in Government & other debt securities to meet the stated objectives.

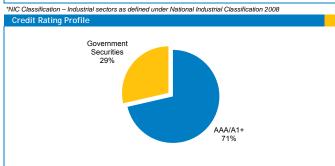
| Portfolio Return As on March 31, |          |          |             |        | March 31, 2018 |           |  |
|----------------------------------|----------|----------|-------------|--------|----------------|-----------|--|
| Detume                           | Absolute | e Return | CAGR Return |        |                |           |  |
| Returns                          | Last 1   | Last 6   | Last 1      | Last 2 | Last 3         | Since     |  |
|                                  | Month    | Months   | Year        | Years  | Years          | Inception |  |
| Portfolio return                 | -0.8%    | 1.8%     | 7.4%        | 9.9%   | 5.6%           | 9.7%      |  |
| Benchmark*                       | -0.7%    | 2.0%     | 7.7%        | 11.2%  | 7.1%           | 10.5%     |  |

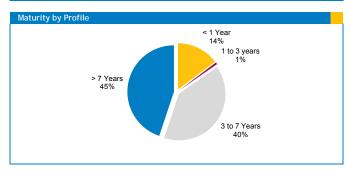
Note: Past returns are not indicative of future performance.

\* Benchmark return has been computed by applying benchmark weightages on CRISIL Composite Bond Fund Index for Debt and Nifty 50 for Equity









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| Asset Classes                         | F&U     | Actual |
|---------------------------------------|---------|--------|
| Govt & Govt Guaranteed Secs           | 10%-60% | 13.6%  |
| Infrastructure and Social Sector Secs | 0%-60%  | 16.5%  |
| Listed Equities                       | 35%-65% | 50.6%  |
| Long Term Bonds                       | 0%-60%  | 11.4%  |
| Short Term Bonds                      | 0%-35%  | 4.0%   |
| Money Market Instruments              | 0%-40%  | 4.0%   |

| Security                                    | Rating    | Net Assets |
|---|-----------|------------|
| TOP 10 GOVERNMENT SECURITIES                |           |            |
| 7.17% GOI 2028                              | Sovereign | 5.0%       |
| 6.68% GOI 2031                              | Sovereign | 3.1%       |
| 6.57% GOI 2033                              | Sovereign | 1.2%       |
| 8.24% GOI 2027                              | Sovereign | 1.1%       |
| 9.23% GOI 2043                              | Sovereign | 1.1%       |
| 7.59% GOI 2029                              | Sovereign | 0.6%       |
| 8.83% GOI 2023                              | Sovereign | 0.6%       |
| 8.17% GOI 2044                              | Sovereign | 0.4%       |
| 8.4% GOI 2024                               | Sovereign | 0.3%       |
| 7.95% GOI 2032                              | Sovereign | 0.3%       |
| Others                                      |           | 0.0%       |
| TOTAL                                       |           | 13.6%      |
|   |           |            |
| TOP 10 CORPORATE BONDS                      |           | 0.40/      |
| RELIANCE GAS TRANSPORTATION INFRASTRUCTURE  | AAA       | 8.4%       |
| L I C HOUSING FINANCE LTD.                  | AAA       | 5.3%       |
| RURAL ELECTRIFICATION CORPN. LTD.           | AAA       | 4.0%       |
| DEWAN HOUSING FINANCE CORPN. LTD.           | AAA       | 2.8%       |
| INDIABULLS HOUSING FINANCE LTD              | AAA       | 2.3%       |
| SUNDARAM FINANCE LTD                        | AAA       | 1.6%       |
| POWER FINANCE CORPN. LTD.                   | AAA       | 1.5%       |
| POWER GRID CORPN. OF INDIA LTD.             | AAA       | 1.4%       |
| NATIONAL BANK FOR AGRI. & RURAL DEVELOPMENT | AAA       | 1.3%       |
| HDB FINANCIAL SERVICES LIMITED              | AAA       | 1.3%       |
| Others                                      |           | 2.0%       |
| TOTAL                                       |           | 31.9%      |
| TOP 10 EQUITY SECURITIES                    |           |            |
| H D F C BANK LTD.                           |           | 5.8%       |
| RELIANCE INDUSTRIES LTD.                    |           | 4.5%       |
| HOUSING DEVELOPMENT FINANCE CORPN. LTD.     |           | 4.3%       |
| INFOSYS LTD.                                |           | 3.6%       |
| IT C LTD.                                   |           | 2.9%       |
| LARSEN & TOUBRO LTD.                        |           | 2.4%       |
| ICICIBANK LTD.                              |           | 2.0%       |
| MAHINDRA & MAHINDRA LTD.                    |           | 1.8%       |
| KOTAK MAHINDRA BANK LTD.                    |           | 1.5%       |
| HINDUSTAN UNILEVER LTD.                     |           | 1.5%       |
| Others                                      |           | 20.4%      |
| TOTAL                                       |           | 50.6%      |
|   |           |            |
| CASH AND MONEY MARKET PORTFOLIO TOTAL       |           | 4.0%       |





SFIN No: ULIF00325/01/05MODERATORF117

#### Moderator (Closed Fund)

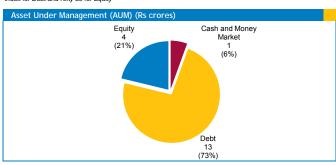
Investment Objective: To earn regular income by investing in high quality fixed income securities and to generate capital appreciation by investing a limited portion in equity.

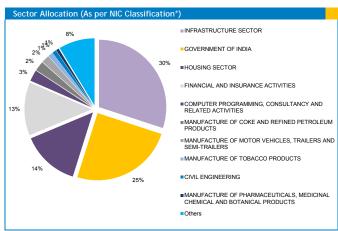
Investment Philosophy: The fund will target 20% investments in Equities and 80% investments in Government & other debt securities to meet the stated objectives.

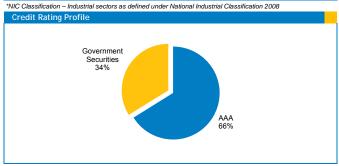
| Portfolio Return |          |          | As on M     | March 31, 2018 |        |           |  |
|------------------|----------|----------|-------------|----------------|--------|-----------|--|
| Datuma           | Absolute | e Return | CAGR Return |                |        |           |  |
| Returns          | Last 1   | Last 6   | Last 1      | Last 2         | Last 3 | Since     |  |
|                  | Month    | Months   | Year        | Years          | Years  | Inception |  |
| Portfolio return | 1.0%     | 0.9%     | 5.0%        | 7.7%           | 5.8%   | 8.0%      |  |
| Benchmark*       | 1.0%     | 1.2%     | 6.1%        | 9.3%           | 7.7%   | 8.6%      |  |

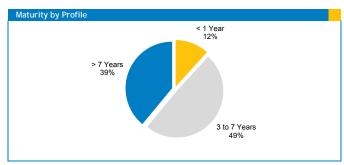
Note: Past returns are not indicative of future performance.

\* Benchmark return has been computed by applying benchmark weightages on CRISIL Composite Bond Fund Index for Debt and Nifty 50 for Equity





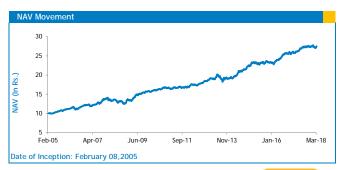






| Asset Classes                         | F&U     | Actual |
|---------------------------------------|---------|--------|
| Govt & Govt Guaranteed Secs           | 10%-60% | 24.8%  |
| Infrastructure and Social Sector Secs | 0%-60%  | 28.9%  |
| Listed Equities                       | 10%-30% | 21.2%  |
| Long Term Bonds                       | 0%-60%  | 13.9%  |
| Short Term Bonds                      | 0%-35%  | 5.7%   |
| Money Market Investments              | 0%-40%  | 5.5%   |

| Security                                | Rating    | Net Assets |
|---|-----------|------------|
| GOVERNMENT SECURITIES                   |           |            |
| 7.17% GOI 2028                          | Sovereign | 13.9%      |
| 7.35% GOI 2024                          | Sovereign | 5.6%       |
| 6.68% GOI 2031                          | Sovereign | 5.2%       |
| 8.13% GOI 2021                          | Sovereign | 0.1%       |
| TOTAL                                   |           | 24.8%      |
| CORPORATE BONDS                         |           |            |
| DEWAN HOUSING FINANCE CORPN. LTD.       | AAA       | 8.6%       |
| L&T INFRA DEBT FUND LTD                 | AAA       | 8.4%       |
| India infradebt limited                 | AAA       | 8.3%       |
| POWER FINANCE CORPN. LTD.               | AAA       | 6.6%       |
| HDB FINANCIAL SERVICES LIMITED          | AAA       | 5.7%       |
| Indian Railway Finance Corpn. Ltd.      | AAA       | 5.6%       |
| INDIABULLS HOUSING FINANCE LTD          | AAA       | 5.2%       |
| TOTAL                                   |           | 48.4%      |
| TOP 10 EQUITY SECURITIES                |           |            |
| H D F C BANK LTD.                       |           | 2.1%       |
| RELIANCE INDUSTRIES LTD.                |           | 1.8%       |
| HOUSING DEVELOPMENT FINANCE CORPN. LTD. |           | 1.8%       |
| INFOSYS LTD.                            |           | 1.4%       |
| IT CLTD.                                |           | 1.2%       |
| LARSEN & TOUBRO LTD.                    |           | 1.0%       |
| KOTAK MAHINDRA BANK LTD.                |           | 0.8%       |
| ICICIBANK LTD.                          |           | 0.8%       |
| Mahindra & Mahindra Ltd.                |           | 0.7%       |
| MARUTI SUZUKI INDIA LTD.                |           | 0.6%       |
| Others                                  |           | 9.0%       |
| TOTAL                                   |           | 21.2%      |
| CASH AND MONEY MARKET                   |           | 5.5%       |
| PORTFOLIO TOTAL                         |           | 100.0%     |





SFIN No: ULIF00225/01/05PROTECTORF117

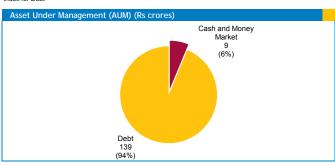
#### **Protector (Closed Fund)**

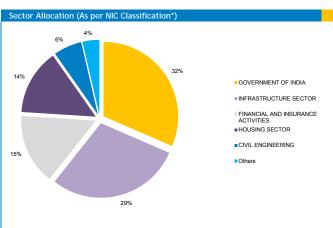
Investment Objective: To earn regular income by investing in high quality fixed income securities

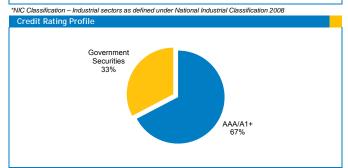
Investment Philosophy: The fund will target 100% investments in Government & other debt securities to meet the stated objectives

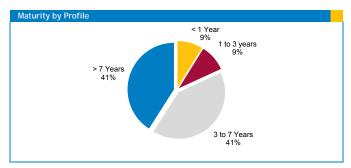
| Portfolio Return As on March 31, 2 |          |          |             |        |        | March 31, 2018 |  |
|------------------------------------|----------|----------|-------------|--------|--------|----------------|--|
| Datama                             | Absolute | e Return | CAGR Return |        |        |                |  |
| Returns                            | Last 1   | Last 6   | Last 1      | Last 2 | Last 3 | Since          |  |
|                                    | Month    | Months   | Year        | Years  | Years  | Inception      |  |
| Portfolio return                   | 2.1%     | 0.4%     | 4.0%        | 6.7%   | 6.6%   | 7.1%           |  |
| Benchmark*                         | 2.1%     | 0.7%     | 5.1%        | 8.1%   | 8.1%   | 7.1%           |  |

<sup>\*</sup> Benchmark return has been computed by applying benchmark weightages on CRISIL Composite Bond Fund Index for Debt





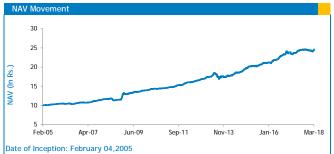






| Asset Classes                         | F&U     | Actual |
|---------------------------------------|---------|--------|
| Govt & Govt Guaranteed Secs           | 25%-90% | 31.5%  |
| Infrastructure and Social Sector Secs | 0%-60%  | 27.9%  |
| Long Term Bonds                       | 10%-60% | 30.3%  |
| Short Term Bonds                      | 0%-45%  | 4.1%   |
| Money Market Investments              | 0%-40%  | 6.3%   |

| Security                                    | Rating    | Net Assets |
|---|-----------|------------|
| GOVERNMENT SECURITIES                       |           |            |
| 6.68% GOI 2031                              | Sovereign | 12.0%      |
| 7.17% GOI 2028                              | Sovereign | 8.6%       |
| 7.73% GOI 2034                              | Sovereign | 3.4%       |
| 6.79% GOI 2027                              | Sovereign | 3.2%       |
| 8.33% GOI 2026                              | Sovereign | 1.4%       |
| 7.35% GOI 2024                              | Sovereign | 1.3%       |
| 8.43% SDL 2019                              | Sovereign | 1.2%       |
| 9.23% GOI 2043                              | Sovereign | 0.3%       |
| TOTAL                                       |           | 31.5%      |
|   |           |            |
| TOP 10 CORPORATE BONDS                      |           |            |
| TATA SONS LTD.                              | AAA       | 9.7%       |
| RELIANCE PORTS & TERMINALS LTD.             | AAA       | 7.3%       |
| DEWAN HOUSING FINANCE CORPN. LTD.           | AAA       | 6.9%       |
| POWER FINANCE CORPN. LTD.                   | AAA       | 6.9%       |
| INDIABULLS HOUSING FINANCE LTD              | AAA       | 6.3%       |
| LARSEN & TOUBRO LTD.                        | AAA       | 6.1%       |
| RURAL ELECTRIFICATION CORPN. LTD.           | AAA       | 3.5%       |
| AXIS BANK LTD.                              | AAA       | 3.3%       |
| RELIANCE GAS TRANSPORTATION INFRASTRUCTURE  | AAA       | 3.3%       |
| INFRASTRUCTURE LEASING & FINANCIAL SERVICES | AAA       | 2.2%       |
| Others                                      |           | 6.8%       |
| TOTAL                                       |           | 62.2%      |
| CASH AND MONEY MARKET                       |           | 6.3%       |
| PORTFOLIO TOTAL                             |           | 100.0%     |





SFIN No: ULIF00125/01/05PRESERVERF117

#### Preserver (Closed Fund)

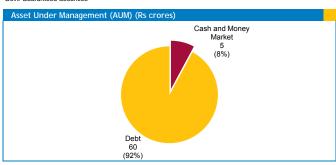
Investment Objective: To generate income at a level consistent with preservation of capital, through investments in securities issued or guaranteed by central and state Governments.

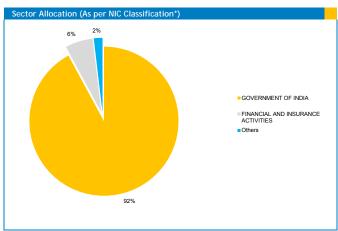
Investment Philosophy: The fund will target 100% investments in Government & Govt. Guaranteed Securities to meet the stated objectives

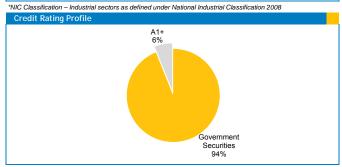
| Portfolio Return As on March 31, 2018 |                 |                  |                |                 |                 | March 31, 2018     |   |
|---------------------------------------|-----------------|------------------|----------------|-----------------|-----------------|--------------------|---|
| Datama                                | Absolute        | e Return         | CAGR Return    |                 |                 |                    |   |
| Returns                               | Last 1<br>Month | Last 6<br>Months | Last 1<br>Year | Last 2<br>Years | Last 3<br>Years | Since<br>Inception |   |
| Portfolio return                      | 1.3%            | 0.0%             | 3.3%           | 6.5%            | 6 1%            | 6.3%               | _ |
|                                       |                 |                  |                |                 | 0.170           |                    |   |
| Benchmark*                            | 1.5%            | 1.3%             | 5.1%           | 7.8%            | 8.2%            | 7.8%               |   |

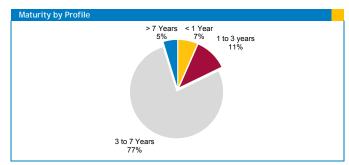
Note: Past returns are not indicative of future performance.

\* Benchmark return has been computed by applying benchmark weightages on ISEC Mibex for Government & Govt. Guaranteed Securities







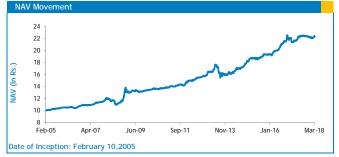


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| Asset Classes               | F&U      | Actual |
|-----------------------------|----------|--------|
| Govt & Govt Guaranteed Secs | 80%-100% | 92.1%  |
| Money Market Investments    | 0%-40%   | 7.9%   |

| Security                     | Rating    | Net Assets |
|------------------------------|-----------|------------|
| TOP 10 GOVERNMENT SECURITIES |           |            |
| 7.68% GOI 2023               | Sovereign | 19.5%      |
| 7.16% GOI 2023               | Sovereign | 15.2%      |
| 6.84% GOI 2022               | Sovereign | 15.0%      |
| 7.35% GOI 2024               | Sovereign | 14.5%      |
| 8.39% SDL 2024               | Sovereign | 11.7%      |
| 8.27% GOI 2020               | Sovereign | 11.0%      |
| 8.6% GOI 2028                | Sovereign | 2.0%       |
| 7.99% SDL 2025               | Sovereign | 1.3%       |
| 8.33% GOI 2026               | Sovereign | 1.1%       |
| 8.13% GOI 2021               | Sovereign | 0.5%       |
| Others                       |           | 0.3%       |
| TOTAL                        |           | 92.1%      |
| CASH AND MONEY MARKET        |           | 7.9%       |
| PORTFOLIO TOTAL              |           | 100.0%     |





#### SFIN No: ULIF01721/12/10DISCONTINU117

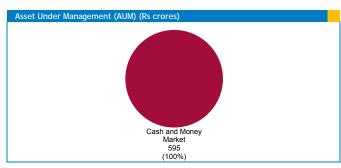
#### **Discontinued Policy Fund**

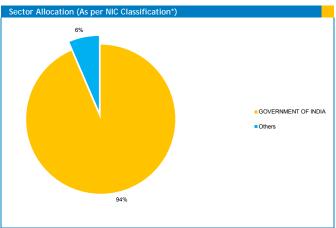
Investment Objective: To generate income at a level consistent with the preservation of capital, along with a minimum interest of 4% per annum.

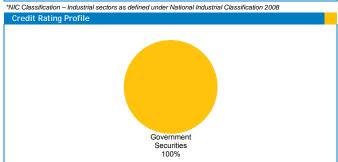
Investment Philosophy: The fund will target 100% investments in Government & other debt securities to meet the stated objectives.

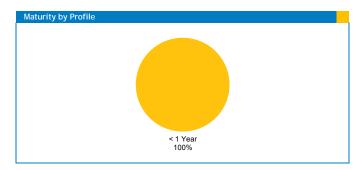
| Portfolio Return As on March 31, 2018 |                 |                  |                |                 |                 |                    |
|---------------------------------------|-----------------|------------------|----------------|-----------------|-----------------|--------------------|
| Returns                               | Absolute        | e Return         | CAGR Return    |                 |                 |                    |
|                                       | Last 1<br>Month | Last 6<br>Months | Last 1<br>Year | Last 2<br>Years | Last 3<br>Years | Since<br>Inception |
| Portfolio return                      | 0.5%            | 2.8%             | 5.7%           | 6.0%            | 6.4%            | 7.2%               |

Note: Past returns are not indicative of future performance.







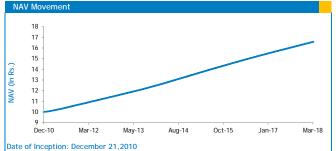


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| Asset Classes            | F&U     | Actual |
|--------------------------|---------|--------|
| Government Securities    | 0%-25%  | 0.0%   |
| Money Market Instruments | 0%-100% | 100.0% |

| ortfolio Components   |            |
|-----------------------|------------|
| Security              | Net Assets |
| CASH AND MONEY MARKET | 100.0%     |
| PORTFOLIO TOTAL       | 100.0%     |





#### **Quantitative Indicators**

- Standard Deviation (SD) It shows how much the variation or dispersion of a fund's daily returns has from its average. Lesser SD indicates that the daily returns are moving closer to the average. A higher SD indicates that daily returns are widely spread over a large range of value.
- Beta It indicates how the fund is performing relative to its benchmark. If beta of a fund is higher than its benchmark, which is considered 1, it indicates risk-return trade-off is better and vice-versa.
- Sharpe Ratio It measures the risk-reward ratio as it indicates whether higher returns come with higher or lower risk. Greater the ratio, better is the risk-adjusted performance.
- Average Maturity It is the weighted average period of all the maturities of debt securities in the portfolio.
- Modified Duration (MD) It is the measurable change in the value of a security in response to a change in interest rates.
- Bond yield Bond yield is the amount of return an investor realizes on a bond. Several types of bond yields exist, including nominal yield (interest paid divided by the face value of the bond) and current yield (annual earnings of the bond divided by its current market price). Yield to maturity (YTM), a popular measure where in addition to coupon return it also additionally incorporates price decline/increase to face value of the bond over the maturity period.

#### Macroeconomic Indicators

- Macroeconomics Macroeconomics is the branch of economics that studies the behavior and performance of an
  economy as a whole. It focuses on the aggregate changes in the economy such as unemployment, growth rate,
  gross domestic product and inflation. Macroeconomics analyzes all aggregate indicators that influence the
  economy. Government and corporations use macroeconomic models to help in formulating of economic policies
  and strategies.
- Gross Domestic Product (GDP) GDP is one of the primary indicators used to gauge the health of a country's economy. It represents the total value of all goods and services produced over a specific time period. It can be stated in real terms or nominal terms (which includes inflation).
- Gross value added (GVA) GVA is a productivity metric that measures the contribution to an economy, producer, sector or region. Gross value added provides a value for the amount of goods and services that have been produced, less the cost of all inputs and raw materials that are directly attributable to that production.
- Index of Industrial Production (IIP) The index represents the production growth of various sectors in India. The index focuses on mining, electricity and manufacturing. The ongoing base year for calculation of index is 2004-2005.
- HSBC Purchasers Managers' Index (PMI) Three types of indices Manufacturing, Services and Composite Index are published on a monthly basis after surveys of private sector companies. An index reading above 50 indicates an overall increase in that variable, while below 50 shows an overall decrease.
- Inflation Inflation measures the change in the prices of a basket of goods and services in a year. From a calculation standpoint, it is the percentage change in the value of the Wholesale Price Index (WPI) / Consumer Price Index (CPI) on a year-on-year basis. It occurs due to an imbalance between demand and supply, changes in production and distribution cost or increase in taxes on products. When economy experiences inflation, i.e. when the price level of goods and services rises, the value of currency reduces.



#### Macroeconomic Indicators

- Nominal interest rate Nominal interest rate is the interest rate that does not take inflation impact into account. It is the interest rate that is quoted on bonds and loans.
- Real interest rate Real interest rate adjusts for the inflation and gives the real rate of a bond or a loan.
- Monetary Policy Monetary policy is the macroeconomic policy laid down by the Central bank. It involves management of money supply and interest rates to achieve macroeconomic objectives like inflation, consumption, growth and liquidity. Depending on growth-inflation dynamics, the central bank can either pursue an easy or a tight monetary policy. An expansionary/easy/ accommodative monetary policy involves expansion of money supply, mainly by keeping interest rates low, to boost economic growth. A contractionary/tight monetary policy involves reduction in money supply to control inflation in the economy.
- Liquidity The Central bank of a country has to maintain an appropriate level of liquidity to help meet the credit demand of the country as well as maintain price stability. This is done by way of direct monetary policy tools such as policy rates and cash reserves to be maintained with it by banks. It is also done by indirect means such as Open market Operations (OMO) which involve sale and purchase of Government securities.
- Fiscal Deficit This takes place when India's expenditure rises than its revenue. To fill this gap, the Government raises debt by issuing Government/ sovereign bonds. Fiscal deficit is usually compared with GDP to understand the financial position of the country. Rising fiscal deficit to GDP ratio is not good for the country, which requires immediate attention to cut expenditure and/or increase the source of revenue.
- Current Account Deficit (CAD) Current account deficit is a measurement of a country's trade where the value of
  imports of goods and services as well as net investment income or transfer from abroad is greater than the value
  of exports of goods and services for a country. This indicates that the country is a net debtor of foreign currency,
  which increases the pressure on the country's existing foreign currency reserves. Current account surplus is the
  opposite of this.
- Investment In private investment, the funds come from a private, for-profit business. A few examples of private investment are a private company's manufacturing plant, a commercial office building, or a shopping mall. In public investment, the money exchanged comes from a governmental entity such as a city, state, country, etc. It would involve roads, airports, dams and other public infrastructure.

#### Market Indices

- Nifty 50 Index It is a well diversified 50 stock index accounting for 22 sectors of the economy. It is used for a variety of purposes such as benchmarking fund portfolios, index based derivatives and index funds.
- CRISIL Composite Bond Fund Index It seeks to track the performance of a debt portfolio that includes government securities and AAA/AA rated corporate bonds.

#### **Fixed Income Indicators**

- Repo Rate The rate at which the RBI lends money to commercial banks is called repo rate. It is an instrument of monetary policy. Whenever shortage of funds banks has, they can borrow from the RBI.
- Cash Reserve Ratio (CRR) CRR is the amount of funds which the banks need to keep with the RBI. If the RBI
  decides to increase the CRR, the available amount with the banks comes down. The RBI uses the CRR to drain out
  excessive money from the system.



#### **Fixed Income Indicators**

- Marginal Standing Facility (MSF) It is a rate at which the RBI provides overnight lending to commercial banks
  over and above the repo window (repo rate). The interest rate charged is higher than the repo rate and hence it is
  used when there is considerable shortfall in liquidity.
- Statutory Liquidity ratio (SLR) In India, commercial banks are required to maintain a certain percentage of their total deposits (net demand and time liabilities) in notified Government securities to ensure safety and liquidity of deposits. This percentage is known as the SLR rate. If the RBI or Central Bank reduces the SLR rate, it means that higher liquidity will be available to banks for their lending activity and vice-versa.

#### **Others**

- Goods and Services Tax (GST) The GST is one of the biggest indirect tax reforms, with an aim to make India one unified common market. It is a single tax on the supply of goods and services, right from the manufacturer to the consumer. Credits of input taxes paid at each stage will be available in the subsequent stage of value addition, which makes GST essentially a tax only on value addition at each stage. The final consumer will thus bear only the GST charged by the last dealer in the supply chain, with set-off benefits at all the previous stages.
- Foreign institutional investors (FIIs) FIIs are those institutional investors who invest in the assets belonging to a different country other than that where these organizations are based. These are the big companies such as investment banks, mutual funds etc, which invest considerable amount of money in Indian equity and fixed income markets, and consequently have a strong bearing on the respective market movement and currency.
- Domestic institutional investors (DIIs)- DIIs are those institutional investors who undertake investment in securities and other financial assets of the country they are based in. Institutional investment is defined to be the investment done by institutions or organizations such as banks, insurance companies, and mutual fund houses in the financial or real assets of a country.
- Emerging market (EM) economy- An emerging market economy describes a nation's economy that is progressing toward becoming more advanced, usually by means of rapid growth and industrialization. These countries experience an expanding role both in the world economy and on the political frontier.
- Organization of the Petroleum Exporting Countries (OPEC)- The OPEC was formed in 1960 to unify and
  coordinate members' petroleum policies. This was aimed at ensuring the stability of oil markets in order to secure
  an efficient, economic, and regular supply of petroleum to customers as well as a steady income to producers
  with a fair return. Members of OPEC include Iran, Iraq, Syria, Kuwait, Saudi Arabia, Bahrain, Qatar, the United
  Arab Emirates (or UAE), Oman, and Yemen. The OPEC countries produce 40% of the world's crude oil.
- Federal Open Market Committee (FOMC)- The FOMC is the monetary policymaking body of the Federal Reserve System. The FOMC is composed of 12 members seven members of the Board of Governors and five of the 12 Reserve Bank presidents.
- International Monetary Fund (IMF)- The IMF, formed in 1945, is an international organization of 189 countries, headquartered in Washington, D.C. The key objectives include fostering global monetary cooperation, securing financial stability, facilitating international trade, promoting high employment and sustainable economic growth, and reducing poverty around the world.



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A tailor-made health insurance plan that provides you with comprehensive cover against different stages of cancer and heart diseases, without a survival period. It also provides an inbuilt life cover and an option to get your premiums back (net of claims paid) at maturity.

 PNB MetLife Guaranteed Income Plan

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An income benefit plan that provides you the customizability of choosing your premium payment term and policy term, while providing guaranteed regular income to cherish little joys in life along with lump sum benefit at maturity to help you turn your big dreams into reality.

 PNB MetLife Mera Term Plan UIN: 117N092V02 A customizable protection plan which gives the option to stay protected till age 99. Four pay out options and coverage for spouse make it a truly flexible offering. Additional protection is also available through riders



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PNB MetLife brings together the financial strength of a leading global life insurance provider, MetLife, Inc., and the credibility and reliability of PNB, one of India's oldest and leading nationalised banks. The vast distribution reach of PNB together with the global insurance expertise and product range of MetLife makes PNB MetLife a strong and trusted insurance provider.

PNB MetLife is present in over 110 locations across the country and serves customers in more than 8,000 locations through its bank partnerships with PNB, JKB and Karnataka Bank Limited.

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