



© PNTS



# Gratuity Fund Quarterly Fund Performance

October 2016 Edition







Emerging markets rally for the third consecutive month: Rally in emerging markets (EMs) continued in September (+1.1%) amid ample global liquidity. The developed market (DM) index, however, remained stable. While US Fed and Bank of Japan's monetary policy meetings were broadly in-line, rising concerns on the European banking sector dampened investor sentiments. The OPEC's provisional agreement to cut production led to crude oil prices rising from \$46/bbl to \$52/bbl currently.

Domestic economic cues remain favourable: India's economy continues to recover gradually. While Asian Development Bank has retained the GDP growth forecast at 7.4% for FY17, the IMF has raised its forecast to 7.6% from 7.4% earlier. Inflation eased significantly last month and is expected to moderate further amid a normal monsoon and record food-grain production. Reform momentum remains strong with government making good progress on GST implementation and curbing black money. Moreover, India's ranking improved by 16 places from 55 to 39 in Global Competitiveness Index for 2016-17.

RBI delivers 25bps rate cut in its policy review: The Monetary Policy Committee (MPC) of RBI unanimously decided to cut the policy rate by 25bps to 6.25%, while retaining the accommodative stance. The decision was guided by 1) a sharp downward shift in food inflation momentum and 2) comfort with real interest rate of 1.25% vs. 1.5-2% earlier. The MPC sees upside risks to its 5% inflation estimate by March 2017. However, it's flexibility on inflation targeting, along with reduction in lower real interest rate, may open room for another 25bps rate cut by fiscal year-end, particularly if inflation trajectory surprises positively.

#### Fixed income market performance and outlook

Rally continues: Indian fixed income market continued to rally, with the new 10-year government bond yield declining to more than seven-year lows of 6.7%. This was led by easing inflationary pressures and MPC's unanimous decision of a 25bps rate accompanied with a dovish stance. This, in turn, led to renewed FII (foreign institutional investors) interest in the Indian fixed income market. FIIs invested a net of \$1.6bn in September - the highest monthly run-rate in 11 months.

Outlook: Domestic bond yields are expected to remain soft as RBI's stance is likely to remain accommodative. The outcome of US Fed monetary policy meeting, scheduled for November 1-2, remains crucial for Indian fixed income market. Inflation trajectory and impact of redemption of FCNR (B) deposits on domestic system liquidity is likely to have a bearing on bond yields in the nearterm.

#### Equity market performance and outlook

**Equity market breaks the six-month rallying streak:** India's geopolitical tensions dampened investor sentiments last month, with the Nifty Index declining 2% (+9% YTD), underperforming the EM pack. This was despite sustained FII inflows and strong reform momentum. The mid-cap index fell by 0.4%; however, it is up by 20% YTD. Net FII inflows were robust at \$1.4bn in September. Domestic institutional investors also turned modest net buyers.

**Outlook:** Indian equities are likely to witness volatility over coming months on account of global events including US elections and FOMC meeting. On domestic front, continued recovery in corporate earnings, facilitated by a pick-up in demand and declining interest costs, remains the key driver for equity markets. This, along with government's strong reform push, is likely to keep the momentum strong in equity market.

Sanjay Kumar
Chief Investment Officer

MetInvest











# **MetLife Guaranteed Savings Plan**

Non-Linked, Non-Participating Life Insurance Plan

# **Benefits Guaranteed, Dreams Protected**



# Accomplish your life goals with guarantee from **MetLife Guaranteed Savings Plan**



Introducing MetLife Guaranteed Savings Plan, a plan that helps you fulfill your big dreams by offering lump sum benefit on maturity along with guaranteed additions on cumulative premiums.

## Plan at a glance:



Sum Assured on Maturity



70% to 130% of Sum Assured

\*Guaranteed Additions will be added at the end of each policy year if all due premiums have been paid for the year and varies by Premium Paying Term (PPT). \*Sum Assured on maturity is payable at the end of Policy Term. It is defined as a percentage of Basic Sum Assured and varies by Premium Payment Term (PPT).

#### Call us Toll Free: 1800 425 6969 or Visit us: www.pnbmetlife.com

PNB MetLife India Insurance Company Limited, Registered office address: Unit No. 701, 702 & 703, 7th Floor, West Wing, Raheja Towers, 26/27 M G Road, Bangalore -560001, Karnataka. Call us Toll-free a FN9 Met.Lite India Insurance Company Limited, Registered office address: Unit No. 701, 702 & 703, 7th Floor, West Wing, Raneja Towers, 2012 M G Road, Bangalore -500001, Karinatara, Cali us foll-free at 1-800-425-699. IRDA of India Registration number 117. CI No. 2016-0610KA20010PLCO28883, Phone: 080-66000969, Website: www.pnbmetlife.com, Email: indiaservice@pubmetlife.co.in or write to us 1st Floor, Techniplex 1. Techniplex Complex, Off Veer Savarkar Flyover, Goregaon (West), Mumbai – 400062. Phone: +91-22-41790000, Fax: +91-22-41790203. Please consult your advisor for more details. For more details on premium, risk factors, terms & conditions please refer to the sales brochure carefully before concluding a sale. Met.Life Guaranteed Savings Plan (UIN No. 117N096V01) is a Non-linked, Non-Participating life insurance plan. PNB MetLife India Insurance Co. Ltd. is an affiliate of Met.Life Inc. "The marks "PNB", "@", and "MetLife" are the registered trademarks of Punjab National Bank and Metropolitan Life Insurance Company, respectively. PNB MetLife India Insurance Company Limited is a licensed user of these marks". LD/2016-17/027. EC024. \*#Terms and conditions apply.

#### IRDA of India clarifies to the public that

- IRDA of India or its officials do not involve in activities like sale of any kind of insurance or financial products nor invest premiums
   IRDA of India does not announce any bonus. Public receiving such phone calls are requested to lodge a police complaint along with details of phone call number







# Debunking the Myth: Insurance claim process is tedious

One of the most crucial constituents for an insurance company to build credibility and trust with its clients remains the claim settlement process. That is the Moment of Truth for an insurance company and the reason for their existence. However, it is also the oft cited irritant and cause of concern for many already insured or those seeking to be insured. Having said that, the responsibility for a smooth claim settlement is as much on the customer as on the insurance company.

The common complaints that one hears about the insurance claim settlement are; "The insurer simply does not want to pay so is making excuses! My insurer took almost six months to settle my claim! It was really cumbersome and painful to claim insurance!"

The differences between the insurer and insured arise primarily due to lack of understanding of the policy purchased, or submission of incorrect information related to health, income etc. when filling up the proposal form at the time of buying the policy. Like in case of accidental death, specific proofs such as post mortem and police reports are required. For death due to illness, insurance companies need hospital records, test reports etc. It is therefore necessary for the insured or claimant to know about the legal documents and forms required to be submitted before making a claim.

All the information required to file a claim is available on company websites and you can also call up the call centre for details. There is very remote chance of your claim not being settled within the stipulated time of submitting requisite documentation.

Let me explain this better with an example. Mrs. Sharma aged 32 years, unfortunately lost her life partner in a road accident within 2 years of purchasing the insurance plan. Though she submitted all the required papers with the insurance company, the company turned down her claim. What went wrong despite her submitting the papers? While her other legal papers were fine, her husband had failed to mention an existing heart condition that was the cause for death as per the medical report submitted. So was the insurance company being unreasonable? A person has to remember that one of the parameters that the underwriters look at when deciding eligibility for insurance or the premium that should be charged is the health declaration. While any product with high life cover comes with a medical test, there are products which are issued basis 'Declaration of Good Health' also. Hence it is extremely critical that you declare your health, income status among other information honestly in the insurance proposal form.

Adhering to the procedure will ensure a smooth claim experience with the company.



As on September 30, 2016

	Benchmark (BM)	1 - 16	ear (%)	3 - Ye	ar (%)	5 - Ye	ear (%)
	Delicilitark (DM)	Fund	BM	Fund	BM	Fund	BM
Medium Risk							
Gratuity Balanced	30% Nifty 50 70% CCBFI	10.9	10.6	13.3	12.7	10.8	10.3
Low Risk							
Gratuity Debt	CCBFI	11.5	11.5	11.4	11.9	9.6	9.7

CCBFI- CRISIL Composite Bond Fund Index

Glossary



○ PNT

July - September 2016

Indicators	Sep-15	Jun-16	Sep-16	Q-o-Q Variation	Y-o-Y Variation
Economic indicators					
Wholesale Price Index (WPI) Inflation (%)	-5.1	1.2	3.7	2.5	8.8
Consumer Price Index (CPI) Inflation (%)	3.7	5.8	5.0	-0.8	1.3
Gross Domestic product (GDP Growth) %	7.5	7.9	7.1	-0.8	-0.4
Index of Industrial Production (IIP) (%)	6.3	1.1	-0.7	-1.8	-7.0
Domestic Markets					
Sensex Index	26,155	27,000	27,866	3%	7%
BSE Mid-cap Index	10,799	11,717	13,167	12%	22%
10-year G-Sec India (%)	7.54	7.45	6.82	-0.63	-0.72
10-year AAA PSU Corporate Bond (%)	8.32	8.23	7.50	-0.73	-0.82
Exchange rate (USD/INR)	65.6	67.5	66.6	-1.3%	1.6%
Global Markets					
Dow Jones (U.S.)	16,285	17,930	18,308	2%	12%
FTSE (U.K.)	6,062	6,504	6,899	6%	14%
Shanghai Stock Exch. (China)	3,053	2,930	3,005	3%	-2%
Brent crude oil (USD/barrel)	48.4	49.7	49.1	-1%	1%
Source: Central Statistics Organ	nisation (CS	O), RBI, Bloc	omberg		

#### July-September 2016 - A summary

Downgrades in global growth forecasts continue: The International Monetary Fund (IMF) has reduced its global growth forecasts yet again, citing weaker-than-expected growth in US and increase in economic uncertainty post Brexit. As such, it now expects global monetary policy stance to remain accommodative for longer. However, with increase in commodity prices, the economic fundamentals of some emerging economies have improved marginally. Following OPEC's provisional agreement to cut production, crude oil price has risen 13% since last week of September to one-year high level of \$52/bbl.

Domestic economic cues remain favourable: Indian economy continues to recover gradually with the IMF recently raising its growth forecasts despite moderate growth of 7.1% in Q1 FY17. Inflationary concerns have eased amid normal monsoon and record food-grain production. This prompted RBI to cut policy rate by 25bps in the recent policy review meeting. Reform momentum has picked up with government making good progress on GST implementation and curbing black money. Continued pick-up in consumption, aided by Seventh Pay Commission and improved farm incomes, is likely to further boost economic growth.

Equity market rallies but returns diminish: Ample global liquidity benefited Indian equity markets, with Sensex rallying 3% last quarter (one-year return of 7%). Mid-caps have outperformed with one-year return of 22%. However, investor sentiments dampened in September amid rising geopolitical concerns. Key domestic factors

that supported this rally include 1) declining interest rates, 2) strong reform momentum and 3) gradually improving corporate profitability. On the global front, actions and commentaries of global central banks and rising concerns about the European banking sector rendered bouts of volatility.

Fixed income market rallies sharply: After remaining range-bound in Q2 2016, fixed income market rallied sharply last quarter with 10-year yield declining to more than seven-year lows of 6.7%. Softening inflationary pressures on account of a normal monsoon, easy domestic liquidity and a 25bps rate cut by RBI supported this rally. On global front, expectations of continued accommodative stance by global central banks added to the easing bias. Foreign institutional investors (FIIs) turned net buyers and invested a net of \$2.2 bn last quarter.

#### Economic review

GDP growth surprised negatively in Q1 FY17: India's real GDP growth came in at a lower-than-expected 7.1% in Q1 FY17, slowing from 7.9% in Q4 FY16. This was led by decline in private investments for second consecutive quarter even as consumption remained buoyant. Sector-wise, growth in agriculture and industry sectors decelerated, more than offsetting a strong rebound in the services sector.

However, economic outlook remains robust with the IMF recently raising India's GDP growth forecast for FY17 to 7.6% from 7.4% projected earlier. The World Bank also expects India's GDP growth to remain strong at 7.6% in 2016 and 7.7% in 2017.

#### Annual and quarterly GDP growth trend



Glossary



□ PNT

July - September 2016

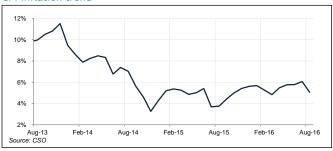
#### Index of Industrial Production (IIP) growth trend



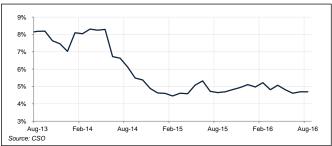
#### Inflation declined more-than-expected with concerns abating

Consumer Price Index-based (CPI) inflation fell from a 23-month high of 6.1% in July to 10-month low of 5.0% in August. This was primarily led by lower food and fuel inflation, even as core inflation remained stable. Further decline in vegetable prices, coupled with ongoing disinflation in pulses, is likely to keep the declining momentum in food inflation strong. While RBI still sees upside risks to its 5% inflation estimate by March 2017, the risks seem to have abated over last few months.

#### CPI inflation trend



#### Core CPI inflation trend

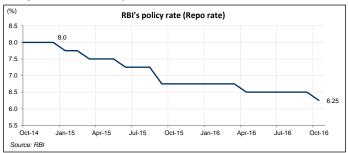


#### RBI cuts repo rate by 25bps

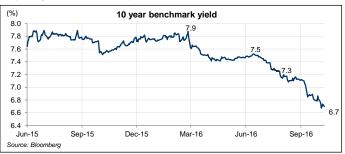
The newly constituted Monetary Policy Committee (MPC) of RBI unanimously voted for a 25bps rate cut in the recent policy review meeting. This was led by sharp drop in recent inflation print and MPC's comfort with a lower real interest rate of 1.25% vs. RBI's earlier preferred range of 1.5-2%. The MPC has retained

March 2017 inflation estimate at 5% and FY17 GVA growth at 7.6%. The committee's flexible inflation targeting and reduction in real interest rate may open room for further easing, provided inflation trajectory surprises positively.

#### Policy rate is down 175bps since Jan 2015



#### 10-year government bond yield trend



#### External vulnerability low amid lower CAD and rising forex reserves

India's current account deficit (CAD) narrowed significantly to 0.1% of GDP in Q1 FY17 - the lowest in nine years - from 1.1% in FY16, led by a sharp drop in trade deficit. Further, robust foreign portfolio investments have more than compensated for decline in foreign direct investment last quarter. Foreign exchange reserves have also risen to all-time high levels of \$372bn. This, in turn, significantly reduces India's external vulnerability amid increasing global uncertainty.

#### Government's reforms push gains momentum

Reform momentum has picked-up meaningfully. Post the passage of GST bill in the monsoon session, government has made significant progress to ensure its implementation by April 2017. The government's thrust towards curbing black money has shown results with the Income Disclosure Scheme (IDS) seeing higher-than-expected disclosures. All this has facilitated in improving India's ranking in the Global Competitiveness Index for 2016-17 by 16 places to 39 out of 138 countries surveyed.

Glossary





⊃ DNITΩ

July - September 2016

#### **Equity markets**

Liquidity-led rally continues: Indian equity markets benefited from ample global liquidity and continued to rally for the second consecutive quarter. Sensex Index generated a return of 3% last quarter and is up more than 20% from February lows. FIIs remained net buyers in Indian equities in the September quarter with net inflows at \$4.6bn - the highest in six quarters. Domestic institutional investors' (DIIs) participation, however, moderated further with net outflows at \$1.3bn - the lowest in nine quarters.

Favourable domestic cues providing support: A host of positive domestic cues also provided support to this rally. These include a) decline in interest rates, b) accommodative stance by the RBI, c) strong reform momentum, d) improving corporate earnings trajectory, e) normal monsoon and f) improving domestic macroeconomic fundamentals.

#### Equity Market Outlook

Global events such as actions and commentaries of global central banks and outcome of US elections may render bouts of volatility to Indian equity markets in the near-term. On the domestic front, continued improvement in corporate profitability in Q2 FY17 is crucial for sustenance of current rally, particularly in the wake of recent run-up in market valuations. We expect corporate earnings to show an improvement in coming quarters led by 1) continued pick-up in demand on account of a normal monsoon and Seventh Pay Commission awards and 2) decline in interest costs.

Other domestic factors that are likely to impact equity markets include 1) the decision on GST rate and its passage in winter session of the Parliament and 2) policy action by the MPC. Overall, given improving macro-economic fundamentals, we remain positive on equity markets.

#### Fixed Income Markets

Glossary

A strong quarter for fixed income market: After remaining range-bound in the June quarter, Indian fixed income market rallied sharply last quarter. A part of this was led by favourable global rates environment. Easing domestic inflationary pressures amid normal monsoon and declining food prices also added to the easing bias. Moreover, the MPC's unanimous decision of a 25bps rate cut accompanied with an accommodative stance further boosted sentiments. The 10-year government bond yield has declined by 75bps from July-beginning to more than seven-year lows of 6.7% currently.

#### Fixed Income Market Outlook

The MPC's flexible stance on inflation targeting and comfort with lower real interest rates may open room for further monetary easing. This, along with expectations of further decline in inflation trajectory, is likely to keep domestic bond yields soft. The outcome of FOMC meeting and impact of redemption of FCNR (B) deposits on domestic system liquidity may have an influence on bond yields in the near-term. Overall, given the dovish stance of MPC and supportive global environment, we expect yields to further moderate in the medium-term.

7 | Page





As on September 30, 2016

#### **Gratuity Balanced**

SFIN No: ULGF00205/06/04GRABALANCE117

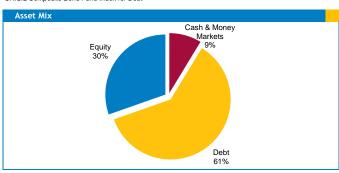
Investment Objective: To generate capital appreciation and current income, through a judicious mix of investments in equities and fixed income securities.

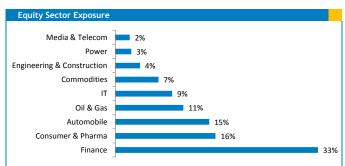
Investment Philosophy: The fund will target 30% investments in Equities and 70% investments in Government & other debt securities to meet the stated objectives.

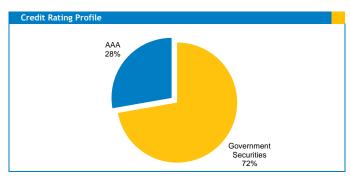
Portfolio Return			as o	n September 3	30 2016
Returns	Absolute	e Return		CAGR Return	
Returns	Last 6	Last 1	Last 3	Last 5	Since
	Months	Year	Years	Years	Inception
Portfolio return	9.1%	10.9%	13.3%	10.8%	9.5%
Benchmark**	8.6%	10.6%	12.7%	10.3%	8.9%

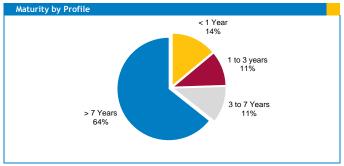
Note: Past returns are not indicative of future performance.

\*\* Benchmark return has been computed by applying benchmark weightages on Nifty 50 for Equity and CRISIL Composite Bond Fund Index for Debt









# Asset Classes Equity Government & Other Debt Securities

MetLife

Security	Rating	Net Assets
GOVERNMENT SECURITY		
7.59% GOI 2029	Sovereign	14.81%
8.60% GOI 2028	Sovereign	10.69%
7.88% GOI 2030	Sovereign	6.49%
8.25% SDL 2026	Sovereign	6.45%
8.17% GOI 2044	Sovereign	4.51%
7.61% GOI 2030	Sovereign	1.07%
TOTAL		44.02%
CORPORATE BOND		7 ( 40/
RELIANCE GAS TRANSPORT INFRA.	AAA AAA	7.64%
HDB FINANCIAL SERVICES LIMITED HOUSING DEVELOPMENT FIN CORPN.	AAA	4.17% 2.84%
L I C HOUSING FINANCE LTD.	AAA	2.26%
TOTAL		16.91%
EQUITY		
H D F C BANK LTD.		2.87%
I T C LTD.		2.01%
INFOSYS LTD.		2.00%
HOUSING DEVELOPMENT FINANCE CORPN.	LTD.	1.92%
RELIANCE INDUSTRIES LTD.		1.78%
I C I C I BANK LTD.		1.24%
MAHINDRA & MAHINDRA LTD.		1.08%
Others		17.48%
TOTAL		30.38%
CASH AND MONEY MARKETS		8.69%
PORTFOLIO TOTAL		100.00%







PNTS

As on September 30, 2016

#### **Gratuity Debt**

SFIN No: ULGF00105/06/04GRADEBTFND117

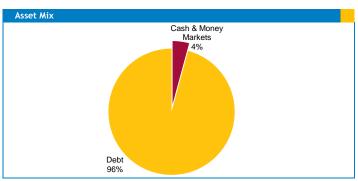
Investment Objective: To earn regular income by investing in high quality fixed income securities.

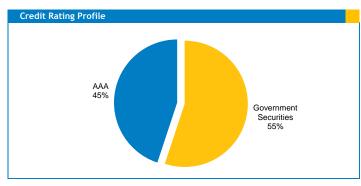
Investment Philosophy: The fund would target 100% investments in Government & other debt securities to meet the stated objectives.

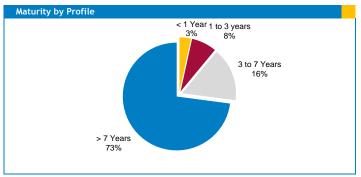
Portfolio Return			as c	on September	30 2016
Returns	Absolute	e Return		CAGR Return	
Returns	Last 6	Last 1	Last 3	Last 5	Since
	Months	Year	Years	Years	Inception
Portfolio return	8.3%	11.5%	11.4%	9.6%	9.8%
Benchmark**	7.5%	11.5%	11.9%	9.7%	9.2%

Note: Past returns are not indicative of future performance.

\*\* Benchmark return has been computed by applying benchmark weightages on CRISIL Composite Bond Fund Index







# Asset Classes Government & Other Debt Securities

Security	Rating	Net Assets
GOVERNMENT SECURITY		
8.13% GOI 2045	Sovereign	9.04%
7.59% GOI 2026	Sovereign	9.01%
8.17% GOI 2044	Sovereign	7.23%
7.61% GOI 2030	Sovereign	6.84%
8.22% SDL 2026	Sovereign	5.67%
9.23% GOI 2043	Sovereign	4.68%
8.38% SDL 2026	Sovereign	3.47%
7.68% GOI 2023	Sovereign	3.37%
8.40% GOI 2024	Sovereign	1.75%
9.20% GOI 2030	Sovereign	1.58%
Others		0.12%
TOTAL		52.76%
CORPORATE BOND		
TATA SONS LTD.	ΔΔΔ	7.89%
RELIANCE PORTS & TERMINALS LTD.	AAA	6.03%
INFRA LEASING & FIN SERV.	AAA AAA	5.98%
RURAL ELECTRIFICATION CORPN.	AAA	5.83%
POWER FINANCE CORPN. LTD.	AAA	5.78%
	ΔΔΔ	3.48%
DELIANCE CAS TRANSPORT INIERA		3.47%
		3.47/0
IDFC BANK LIMITED	AAA	2 03%
IDFC BANK LIMITED POWER GRID CORPN. OF INDIA LTD.	AAA	2.93%
IDFC BANK LIMITED POWER GRID CORPN. OF INDIA LTD. L I C HOUSING FINANCE LTD.		1.09%
IDFC BANK LIMITED POWER GRID CORPN. OF INDIA LTD. L I C HOUSING FINANCE LTD. Others	AAA	1.09% 0.54%
IDFC BANK LIMITED POWER GRID CORPN. OF INDIA LTD. L I C HOUSING FINANCE LTD. Others	AAA	1.09%
RELIANCE GAS TRANSPORT INFRA. IDFC BANK LIMITED POWER GRID CORPN. OF INDIA LTD. L I C HOUSING FINANCE LTD. Others TOTAL  CASH AND MONEY MARKETS	AAA	1.09% 0.54%









© PNTS

#### **Quantitative Indicators**

- Standard Deviation (SD) It shows how much the variation or dispersion of a fund's daily returns has from its average. Lesser SD indicates that the daily returns are moving closer to the average. A higher SD indicates that daily returns are widely spread over a large range of value.
- Beta It indicates how the fund is performing relative to its benchmark. If beta of a fund is higher than its benchmark, which is considered 1, it indicates risk-return trade-off is better and vice-versa.
- Sharpe Ratio It measures the risk-reward ratio as it indicates whether higher returns come with higher or lower risk. Greater the ratio, better is the risk-adjusted performance.
- Average Maturity It is the weighted average period of all the maturities of debt securities in the portfolio.
- Modified Duration (MD) It is the measurable change in the value of a security in response to a change in interest rates.
- Yield To Maturity (YTM) It is the expected rate of annual return on a bond if it is held till maturity. The calculation assumed that all interest payments are reinvested at the same rate as the bond's current yield.

#### Macroeconomic Indicators

- Gross Domestic Product (GDP) (Quarterly) It is the market value of all final goods and services produced within a country. This indicator is used to gauge the health of a country's economy.
- Fiscal Deficit This takes place when India's expenditure rises than its revenue. To fill this gap, the Government raises debt by issuing Government/ sovereign bonds. Fiscal deficit is usually compared with GDP to understand the financial position of the country. Rising fiscal deficit to GDP ratio is not good for the country, which requires immediate attention to cut expenditure and/or increase the source of revenue.
- Current Account Deficit (Quarterly) It is a deficit where India's foreign currency outflows are higher than inflows. This indicates that the country is a net debtor of foreign currency, which increases the pressure on the country's existing foreign currency reserves. Current account surplus is the opposite of this.
- Index of Industrial Production (IIP) (Monthly) The index represents the production growth of various sectors in India. The index focuses on mining, electricity and manufacturing. The ongoing base year for calculation of index is 2004-2005.
- Wholesale Price Index (WPI) (Monthly) The index represents the rate of growth of prices of a representative basket of wholesale goods. The index mainly represents manufacturing (64.97%), primary articles (20.12%) and fuel & power (14.91%).
- Consumer Price Index (CPI) (Monthly) The index represents the rate of growth of price level of a basket of
  consumer goods and services sold at retail or purchased by households.
- HSBC Purchasers Managers' Index (PMI) (Monthly) Three types of indices Manufacturing, Services and Composite Index are published on a monthly basis after surveys of private sector companies. An index reading above 50 indicates an overall increase in that variable, while below 50 shows an overall decrease.





© PNTS

#### **Market Indices**

- Nifty 50 Index It is a well diversified 50 stock index accounting for 22 sectors of the economy. It is used for a variety of purposes such as benchmarking fund portfolios, index based derivatives and index funds.
- CRISIL Composite Bond Fund Index It seeks to track the performance of a debt portfolio that includes
  government securities and AAA/AA rated corporate bonds.

#### **Fixed Income Indicators**

- Repo Rate The rate at which the RBI lends money to commercial banks is called repo rate. It is an instrument of monetary policy. Whenever shortage of funds banks has, they can borrow from the RBI.
- Cash Reserve Ratio (CRR) CRR is the amount of funds which the banks need to keep with the RBI. If the RBI decides to increase the CRR, the available amount with the banks comes down. The RBI uses the CRR to drain out excessive money from the system.
- Marginal Standing Facility (MSF) It is a rate at which the RBI provides overnight lending to commercial banks
  over and above the repo window (repo rate). The interest rate charged is higher than the repo rate and hence it is
  used when there is considerable shortfall in liquidity.
- Statutory Liquidity ratio (SLR) In India, commercial banks are required to maintain a certain percentage of their total deposits (net demand and time liabilities) in notified Government securities to ensure safety and liquidity of deposits. This percentage is known as the SLR rate. If the RBI or Central Bank reduces the SLR rate, it means that higher liquidity will be available to banks for their lending activity and vice-versa.

#### Others

- Foreign Currency Non-Resident (Bank) (FCNR (B)) It is an account that allows non-resident Indian or a person of Indian origin to keep his deposits in foreign currency. Hassles of conversion can be reduced through such types of accounts.
- Swap It is a derivative contract between two parties that occurs at a future date. It is used to hedge risk related to interest rates, currency and commodities movement. The counterparties exchange cash flows, if any, related to the instrument involved in the transaction.





#### **About Us**





© PNTS

PNB MetLife India Insurance Company Limited (PNB MetLife) is one of the fastest growing life insurance companies in the country, having as its shareholders, MetLife International Holdings LLC. (MIHL), Punjab National Bank Limited (PNB), Jammu & Kashmir Bank Limited (JKB), M. Pallonji and Company Private Limited and other private investors, with MIHL and PNB being the majority shareholders. PNB MetLife has been present in India since 2001.

PNB MetLife brings together the financial strength of a leading global life insurance provider, MetLife, Inc., and the credibility and reliability of PNB, one of India's oldest and leading nationalised banks. The vast distribution reach of PNB together with the global insurance expertise and product range of MetLife makes PNB MetLife a strong and trusted insurance provider.

PNB MetLife is present in over 127 locations across the country and serves customers in more than 8,000 locations through its bank partnerships with PNB, JKB and Karnataka Bank Limited.

PNB MetLife provides a wide range of protection and retirement products through its Agency sales of over 6,000 financial advisors and multiple bank partners, and provides access to Employee Benefit plans for over 1,200 corporate clients in India. The company continues to be consistently profitable and has declared profits for last five Financial Years.

For more information, visit www.pnbmetlife.com

#### **Contact Us**

Customer Helpline No.

1800-425-6969 (Toll Free) (Within India only) IVR available 24\*7 with your policy details indiaservice@pnbmetlife.co.in

Email

SMS HELP to 5607071 (Special SMS Charges Apply)





PNB MetLife India Insurance Co. Ltd.
(Insurance Regulatory and Development Authority of India (IRDAI of India), Life Insurance Registration No.117)
Registered Office: Unit No. 701, 702 & 703,
7th Floor, West Wing, Raheja Towers,
26/27 M G Road, Bangalore-560001.
Toll Free: 1-800-425-6969

www.pnbmetlife.com

PNB MetLife India Insurance Company Limited, Registered office address: Unit No. 701, 702 & 703, 7th Floor, West Wing, Raheja Towers, 26/27 M G Road, Bangalore-560001, Karnataka. IRDAI Registration number 117. CI No: U66010KA2001PLC02B883, Call us Toll-free at 1-800-425-6969, Website: www.pnbmetlife.com, Email: indiaservice@pnbmetlife.co.in. or write to us 1st Floor, Techniplex -1, Techniplex Complex, Off Veer Savarkar Flyover, Goregaon (West), Mumbai - 400062. Phone: +91-22-41790000, Fax: +91-22-41790203.

- · For more details on risk factors, terms and conditions, please read product sales brochure carefully before concluding a sale
- Unit-Linked Life Insurance products are different from the traditional insurance products and are subject to the risk factors
- The premium paid in Unit-Linked Life Insurance Policies are subject to investment risks associated with capital markets and the NAVs of the Units may go up or down based on the performance of Fund and factors influencing the capital market and the insured is responsible for his/her decisions The name of the Insurance Company and the name of the Unit-Linked Life Insurance contract does not in any way indicate the quality of the contract, its future prospects or returns. Please know the associated risks and the applicable charges, from your Insurance agent or the Intermediary or the Policy Document The various Funds offered are the names of the Funds and do not in any way indicate the quality of these plans, their future prospects and returns. The Unit-Linked Funds don't offer a guaranteed or assured return The premium shall be adjusted on the due date even if it has been received in advance.

The fund update provided by PNB MetLife India Insurance Company Limited ("PNB MetLife") is for general informational purposes only. This information is not intended as investment advice, or as an endorsement, recommendation or sponsorship of any company, security, or fund. The opinions and analyses included in the information are based from sources believed to be reliable and written in good faith, but no representation or warranty, expressed or implied is made as to their accuracy, completeness or correctness. PNB MetLife cannot and do not assess or guarantee the suitability or profitability of any particular investment, or the potential value of any investment or informational source. You should seek the advice of a qualified securities professional before making any investment. The information contained herein does not suggest or imply and should not be construed, in any manner, a guarantee of future performance. Past performance does not guarantee future results.

"The products on Nifty 50 Index is not sponsored, endorsed, sold or promoted by India Index Services & Products Limited (IISL). IISL does not make and expressly disclaims any representation or warranty, express or implied (including warranties of merchantability or fitness for particular purpose or use) regarding the advisability of investing in the products linked to Nifty 50 Index or particularly in the ability of the Nifty 50 Index to track general stock market performance in India. Please read the full Disclaimers in relation to the Nifty 50 Index in the Offer Document / Prospectus / Information Statement".

Indices provided by CRISIL

CRISIL Indices are the sole property of CRISIL Limited (CRISIL). CRISIL Indices shall not be copied, retransmitted or redistributed in any manner for any commercial use. CRISIL has taken due care and caution in computation of the Indices, based on the data obtained from sources, which it considers reliable. However, CRISIL does not guarantee the accuracy, adequacy or completeness of the Indices and is not responsible for any errors or for the results obtained from the use of the Indices. CRISIL especially states that it has no financial liability whatsoever to the users of CRISIL Indices.

Compound annual growth rate (CAGR) is rounded to nearest 0.1%

PNB MetLife is an affiliate of MetLife, Inc. LD/2016-17/144 EC133.

"The marks "PNB", "\"", and "MetLife" are the registered trademarks of Punjab National Bank and Metropolitan Life Insurance Company, respectively. PNB MetLife India Insurance Company Limited is a licensed user of these marks"

## "BEWARE OF SPURIOUS CALLS AND FICTITIOUS/FRADULENT OFFERS" IRDAI clarifies to the public that

- •IRDAI or its officials do not involve in activities like sale of any kind of insurance or financial products nor invest premiums
- •IRDAI does not announce any bonus. Public receiving such phone calls are requested to lodge a police complaint along with details of phone call number